

Compelling Reasons to Invest in FUJITSU Integrated System PRIMEFLEX



1. Pre-defined, Pre-integrated and Pre-tested

PRIMEFLEX Integrated systems are a combination of servers, storage, network connectivity and software, which have been pre-integrated and pre-tested by Fujitsu.

Your advantages

- Less time and skills required for building your infrastructure
- Less risk, guaranteed operability
- Efficient operation
- More time to focus on business
- Cost savings



2. Ready-to-run and Reference Architectures

PRIMEFLEX systems are available as factory-installed ready-to-run systems and / or customizable reference architectures with pre-installation option.

Your advantages

- Fastest time to production with ready-to-run system
- Flexibility to easily adjust proven reference architectures to specific requirements
- Pre-installation option shortens deployment of reference architectures



3. Optimally Harmonized and Performance Leading Components

PRIMEFLEX systems are built from best in class components, either from Fujitsu or leading 3rd parties, optimally harmonized to each other depending on their particular use case. Our record breaking servers and storage systems enable organizations to do the same with smaller or fewer systems, or have more headroom for the future.

Your advantages

- Optimized resource utilization
- CAPEX and OPEX savings, improved ROI
- Performance headroom extends the system lifecycle to reduce migration costs



4. Designed for Business Continuity

Components in PRIMEFLEX systems feature extremely low annual failure rates. Moreover, in most PRIMEFLEX systems, HA is built in by default. DR concepts are possible as enhancement.

Your advantages

- Reliable operations to ensure the best service levels
- High business continuity at acceptable cost



5. Hyper-converged and Traditional Converged systems

The PRIMEFLEX line-up includes hyper-converged, but also traditional converged systems, having recognized that there are good reasons for both to coexist.

Your advantages

- You can be sure that you will get exactly what you need depending on your use case without any hidden agenda
- Benefit from hyper-converged, if applicable
 - Less components, less space, energy and cooling requirements
 - Easy administration
 - IT cost reduction
 - Flexible scalability and adjustment
 - HA built-in



6. Professional Solution Guides for All Reference Architectures

Unlike other vendors who just deliver a loose bundle of components, installation and configuration guidelines solution guides are available for all PRIMEFLEX reference architectures by default.

Your advantages

- Reliable and water-proof guidance for resellers and customers
- Accelerated onsite deployment
- Reduced risk of delayed operability



7. Ease of Upgrade and Extension

PRIMEFLEX systems are able to scale vertically and / or horizontally.

Your advantages

- Flexible adaptation to changing capacity and performance requirements
- Allows to start small and grow as demand increases
- Investment protection and cost savings



8. Flexible Service Options Throughout All Phases of a System's Lifecycle

PRIMEFLEX is supplemented by services, such as consulting, design (configuration and sizing), onsite deployment, integration into the production environment, lifecycle management and solution support, as well as managed data center services, hosting services and financial services.

Your advantages

- Choice of how to complete what you want to do on your own
- No special skills needed for onsite deployment and integration
- Reduced maintenance efforts due to single point of contact
- Uniform service levels across country borders due to consistent global onsite support
- Peace of mind
- Cost savings



9. Fujitsu's Experience in Integrated Systems

Underpinned by the longest track record in integrated systems, continuously optimized processes, and many customer references and by proven usage in Fujitsu's cloud operation.

Your advantages

- Reliable guidance to what's best for you
- Minimized risk
- Cost savings