![Fsas Technologies — a Fujitsu company]

Stop Juggling Clouds!

Simplify your IT with uSCALE for Hybrid Cloud with Nutanix

Are outdated IT infrastructures slowing down your business? Fsas Technologies and Nutanix offer a hyper-converged, consumption-based solution to modernize your data center, improve agility, and reduce costs. This document details how our combined approach addresses the challenges of managing diverse workloads and optimizing cloud strategies.

Is Your Infrastructure Holding You Back?

Is your current infrastructure struggling to keep pace with your growing data and application demands? Are you paying too much for underutilized resources?

IT teams face difficulties in making timely technology changes and enabling infrastructure for advanced business needs. Managing diverse workloads - from traditional applications to modern cloud-native services - often requires disparate infrastructure solutions, creating organizational silos, limiting cost efficiency, and slowing down business initiatives. While public cloud solutions offer advantages, concerns remain regarding cost, data locality, regulatory compliance, security, and data recovery. This, coupled with the challenge of balancing on-premises and off-premises solutions for optimal workload placement, creates a significant dilemma for enterprises: continue investing in on-premises data centers, migrate entirely to the public cloud, or grapple with the complexities of a hybrid approach. What if there was a single software solution that enabled organizations to comprehensively manage these diverse use cases, eliminating the need for fragmented infrastructure and accelerating business initiatives?

Transform your IT with HCI and pay-per-use

Modernize your IT and unify your data center with hyper-converged infrastructure (HCI). HCI simplifies data center management by integrating servers, storage, and networking into a single, easy-to-manage platform, replacing complex legacy systems. uSCALE for Hybrid Cloud, powered by Nutanix HCI, extends these benefits to the cloud, letting you provision and manage cloud services from your private environment—enjoying cloud-like agility without sacrificing control. Support business-critical workloads, including VDIs, Kubernetes, AI/ML, and more, across hybrid and multi-cloud environments. Standardize on a reliable, secure, and scalable software-defined storage infrastructure, reducing costs, improving performance, and streamlining deployment and management. The result? Faster, more reliable, and cost-effective delivery of applications, data, and services.
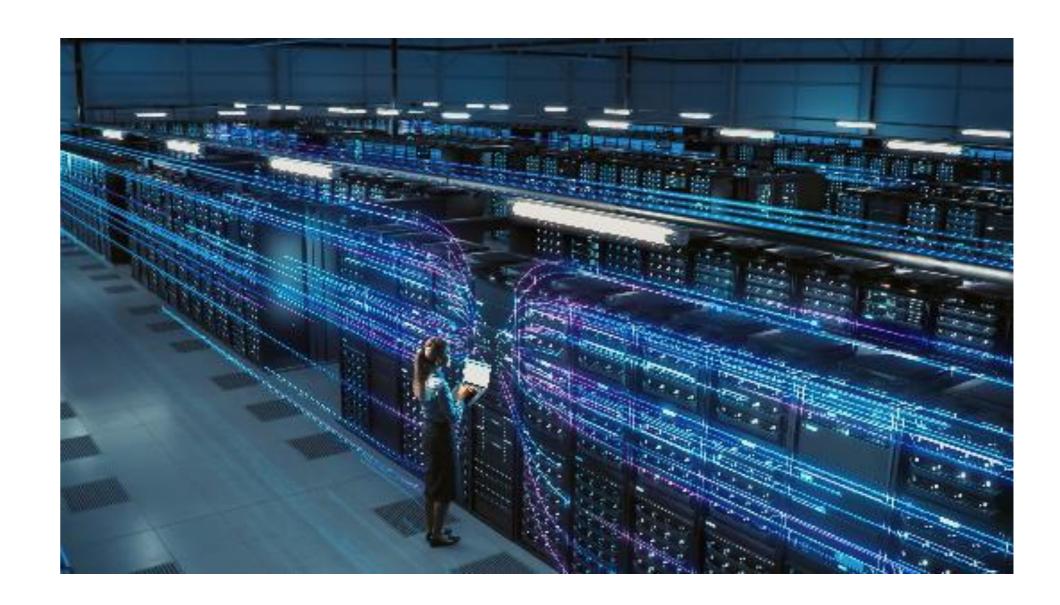
Grow as you go!

Our solution combines Nutanix cloud infrastructure with robust PRIMERGY servers and a uSCALE consumption-based model, delivering the agility and cost-efficiency of the public cloud within your own data center. This allows you to maintain control, benefit from elastic infrastructure, reduce IT costs with pay-per-use pricing, rapidly adopt new technologies, and simplify operations, freeing up resources for strategic initiatives.

uSCALE provides a cloud-like experience—pay-per-use, scalability, and agility—for applications and data wherever they reside. This frees up capital, enhances operational and financial flexibility, and empowers your IT team to focus on innovation.

The platform automates private and hybrid cloud deployments, establishing a strong position in the on-premises cloud-native market.

By abstracting away infrastructure complexities, we enable customers to concentrate on application development and delivery. Our future-proof, highly flexible offering starts with a scalable foundation capable of handling future upgrades and demanding workloads, with bespoke solutions available upon request.

Your Benefits

Pay-as-you-go hyper-converged infrastructure with 24/7 support and guaranteed scalability:
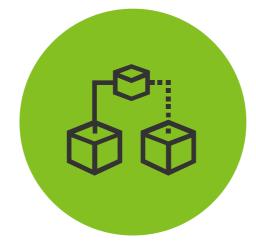
Cost-efficiency

No upfront investment or overprovisioning

Increased agility & flexibility

Get the resources you need, right when you need them

Scalability

Respond flexibly to demand with uSCALE's built-in buffer capacity

Transparency

Get clear monthly billing based on your consumption

So how much is it?

The uSCALE Price Estimator makes it easy to calculate the monthly operating costs of your IT infrastructures. The tool allows you to quickly determine a cost estimate for a consumption-based offering for servers, storage, hybrid cloud environments, SAP containers, and data protection solutions in just a few simple steps. Start your uSCALE experience via the following link.

→ uSCALE Price Estimator