

Solution Brief



Fujitsu uSCALE for Storage

Data is king, and with the massive volumes of data captured by organizations every day, monetizing and deriving value from this data is a key factor in business success. But to accelerate the data-driven modernization, it is essential to eliminate the infrastructure complexity and associated cost that slows the business down.

The ETERNUS storage line-up combined with leading technologies of our partners is comprised of compelling solutions for all tasks ranging from applications that demand ultra-fast response times, consolidation of different types of data in a single system, and deployment of hyper-scale, software-defined storage to extremely powerful data protection solutions that can be managed very easily and efficiently.



Fujitsu uSCALE powered data solutions combine Fujitsu's extensive range of data platforms, data protection, and archiving capabilities with consumption flexibility to eliminate storage complexity with a cloud experience freeing you to simplify operations and move faster.

Fujitsu uSCALE supports business transformation and IT agility with scalable data and storage resources that are measurable, cost transparent and aligned to the needs of the business. It offers agile, cloud-like delivery for on-premises infrastructures and charges are aligned to



platform utilisation via transparent and predictable monthly costs.



Fujitsu uSCALE brings public cloud-like agility to on-premises data centers, combining the benefits of pay per use with the governance and control associated with the private cloud. Buffer capacity is provisioned ahead of demand and without charge until the service is utilized. By aligning charges with the use of the compute infrastructure, businesses can plan with confidence. Capacity upgrades are added when needed and without complexity, ensuring additional workloads can be delivered on demand. In addition to the actual uSCALE infrastructure, you get access to the uSCALE Customer Success Centre providing a 24x7 multi-lingual support with dedicated uSCALE Customer Success Manager (CSM) ensures optimum customer success throughout the service lifecycle. The uSCALE foundational consumption services include the minimal services needed to install the infrastructure, provide monitoring capabilities to produce consumption billing and utilization reporting of the compute platform. It also provides health monitoring, inventory management, event management functions across all supported devices. Additional services can be included as desired and required, up to a fully managed service.

 Cloud-like consumption of resources as a service Reduce or eliminate upfront capital costs via consumption-based offering	 Clear future planning Improve utilization, reduce over-and under-provisioning risk as well as complex procurement cycles	 Reduced time-to-market Deliver the self-service agility to build and deploy new services faster while freeing up resources	 Scale up and down on demand Quicker response with cloud-like economics and built-in buffer capacity
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Our Fujitsu uSCALE for Storage offerings are available in different configurations and specifications, depending on the workloads and use cases:

	Accelerate your data	Consolidate storage
Use Case	SAN-based high-performance storage with high availability capabilities. 	Ideal to host data for performance-hungry applications like virtualization, databases or OLTP alongside unstructured data, online archives. 
Infrastructure	ETERNUS AF250 24 x 7.68TB SSD	ETERNUS DX200 18TB NL-SAS drives + 2x 3,84TB SSD
Charging basis	Usage is metered per TiB	
Flexibility	20%-70% <i>(flexibility levels may vary per country)</i>	
Duration	36 months to 60 months	
Service foundation	Installation Services, dedicated uSCALE Customer Success manager (CSM) who is the direct point of contact (24x7 multi-lingual) for any business queries, Break & Fix, Maintenance Support and Warranty Services, Asset and Configuration Management, Capacity Management, ITIL Process Management for BAU Services, Operational Monitoring	
Note	3rd party software licenses' cost can be included upon request.	

Further information

To understand how Fujitsu uSCALE could deliver cloud-like agility to your on-premises data center, please contact your Fujitsu Account Manager or visit www.fujitsu.com/uSCALE