

FUJITSU Integrated System PRIMEFLEX®

The Fast Track to Your Data Center Infrastructure

The typical situation

The business demands for new ICT services, these require new infrastructures in the data center, but building a data center infrastructure is increasingly complex. Components such as servers, storage, network components and software need to be selected from a myriad of options, procured and integrated. Moreover, extensive tests are conducted, because the compatibility of the individual components is not always guaranteed. This in turn requires a deep knowledge of all components involved and an understanding of their interdependencies on each other, if you do all this on your own. Consequently, such a do-it-yourself approach would always present businesses with multiple risks.

The better way: FUJITSU Integrated System PRIMEFLEX

There is a better and more cost-effective solution: FUJITSU Integrated System PRIMEFLEX – a pre-defined, pre-integrated and pre-tested combination of data center components. It includes servers, storage, network connectivity and software.

All typical activities, such as infrastructure design, component integration and testing have been conducted before project start. The onsite activities are correspondingly confined to the deployment of the Integrated System and the integration into the production environment.

PRIMEFLEX systems reduce complexity, shorten time to production, minimize risk, and contribute to operational efficiency, better resource utilization and considerable cost savings.

PRIMEFLEX systems are either built for general purposes or purpose-built. The systems are built from best-in-class components, either own technologies, such as FUJITSU Server PRIMERGY, FUJITSU Server PRIMEQUEST and FUJITSU Storage ETERNUS, or from leading technology partners. They are based on proofs-of-concept, best practices and extensive project experience, and are proven in Fujitsu's cloud operation. The PRIMEFLEX family includes classical converged systems as well as hyper-converged systems.

PRIMEFLEX systems are available for various areas, e.g. Virtualization, Private Cloud infrastructures, Big Data and Analytics, High Performance Computing and SAP environments.

Delivery models

PRIMEFLEX systems are either pre-installed in the factory and therefore arrive ready-to-run, or they are delivered as reference architectures, which can be easily adapted according to customer-specific requirements.

For PRIMEFLEX reference architectures, comprehensive installation and configuration descriptions are available by default. On demand, reference architectures or adjusted configurations can even be pre-installed in one of Fujitsu's staging centers, thus combining the advantages of both, reference architectures and ready-to-run systems.

Flexible services options

PRIMEFLEX is not just about bundles of hardware and software; it is supplemented by flexible services options throughout all lifecycle phases. These services options encompass consulting, design onsite deployment, integration of the new infrastructure into the existing environment and migration services, lifecycle management and overall solution support with a single point of contact. If you don't have the resources to operate the data center infrastructure, Fujitsu will provide Managed Data Center and Hosting Services for you. It is all about choice. Just select what you need.

In addition, attractive financing options allow you to shift CAPEX to OPEX which means you may bill your customers first before we bill you.

Many years of experience

Fujitsu has a long track record in Integrated Systems. The first Integrated System was shipped already in 2002, long before the term of Integrated Systems was used in the market. Since then, the processes for Integrated Systems have been continuously optimized, be it in product management, manufacturing, quality assurance or support. Integration of new infrastructures into existing data center environments has been one of Fujitsu's core activities over decades. And the fact that Fujitsu operates more than 150 data centers in over 20 countries across the globe might be a sufficient proof for its data center service capabilities.

Financial Services

If you want to implement Integrated Systems on tight budget, Fujitsu can help out with attractive financing options.

Summary

Integrated Systems relieve you from all possible pain caused by building data center infrastructures on your own, because they help reduce complexity, time and risk, while increasing operational efficiency. PRIMEFLEX is the answer to many important use cases. Due to its attractive characteristics and add-ons, you will get all you need for fast time to value, and more.

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