Fujitsu PRIMEFLEX™

Where do organizations use the hurdles?

Doing all this yourself could mean you’re doubling your efforts and risking time-to-market delays.

Get rid of the piece-part approach to infrastructure

Make it easy with Fujitsu Integrated Systems PRIMEFLEX

Reap the benefits of pre-integration

TOP BENEFITS of integrated systems seen by users over the DIY approach:

- **80%** of users see increased efficiency
- **77%** of users see savings
- **72%** of users see simplified management
- **70%** of users see reduced risk
- **68%** of users see increased performance

RISKS

- 80% of users see increased risk
- 75% of users see increased costs
- 70% of users see decreased performance
- 65% of users see increased time
- 65% of users see decreased efficiency

Are users, where users see significant cost, efficiency and risk benefits from the use of Integrated Systems:

- **86%** see significant cost benefits
- **83%** see significant efficiency benefits
- **80%** see significant risk benefits

Risks:

- **58%** see increased cost
- **54%** see increased risk
- **50%** see increased time
- **47%** see decreased performance

How customers want to build out their Hybrid IT infrastructure:

- **61%** want to start small and grow later
- **32%** want to do-it-yourself
- **29%** want to buy from external vendors

COSTS

- **3%** CAPEX & OPEX savings
- **2%** other savings

SKILLS

- **38%** need more expertise
- **33%** need to hire new staff
- **25%** need to train existing staff

RESOURCES

- **32%** spend more time on product selection
- **23%** spend more time on predeployment

R&D

- **30%** spend more time on R&D

TOP BENEFITS

- **50-75%** less save time
- **25-50%** less spend costs
- **7%** less increase efficiency
- **2%** less reduce risk
- **3%** less improve scalability

Source: User survey on Hybrid IT, FreeForm Dynamics, March 2020


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10 reasons to invest in Fujitsu PRIMEFLEX

- **61%** satisfied with the performance, high availability, manageability and scalability of our new hyper-converged solution. Moreover, in terms of cost, Fujitsu delivered the best bang for our buck.
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- **100%** satisfied with the performance, high availability, manageability and scalability of our new hyper-converged solution. Moreover, in terms of cost, Fujitsu delivered the best bang for our buck.