

Fast track to VMware HCI

FUJITSU

Fujitsu Integrated System
PRIMEFLEX for VMware vSAN

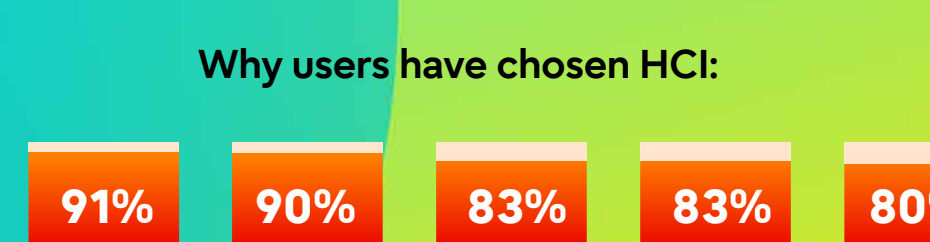
HCI adopters are convinced:

Top performers confirm the link between HCI and superior service delivery.

83% of them are **planning to increase** investments in HCI over the next two years.

„To what degree have you deployed hyper-converged infrastructures?“

„And how do you see this changing over the next two years?“



Why users have chosen HCI:



Source: User survey, FreeForm Dynamics, February 2020

Hyper-Converged Infrastructure (HCI)
A modular, software-centric architecture that tightly integrates compute, storage, networking and virtualization and other technologies in a single x86-based system.

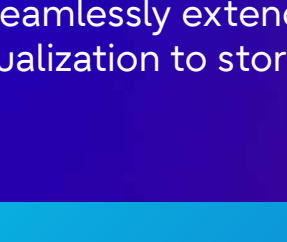
Discover Fujitsu Integrated System PRIMEFLEX for VMware vSAN

Provides IT organizations with the easiest way to deploy a hyper-converged infrastructure based on VMware vSAN.

- Expert integrated and certified system – pre-configured and pre-tested
- Tightly integrated VMware and Fujitsu life cycle management
- Standardized implementation and infrastructure support services with single point of contact for the complete technology stack.



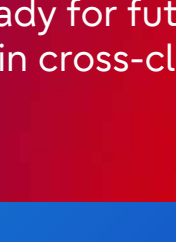
3 reasons why your HCI needs VMware vSAN:



Evolve without risk: seamlessly extend virtualization to storage



Reduce your TCO: make budgets go further with 50% lower TCO



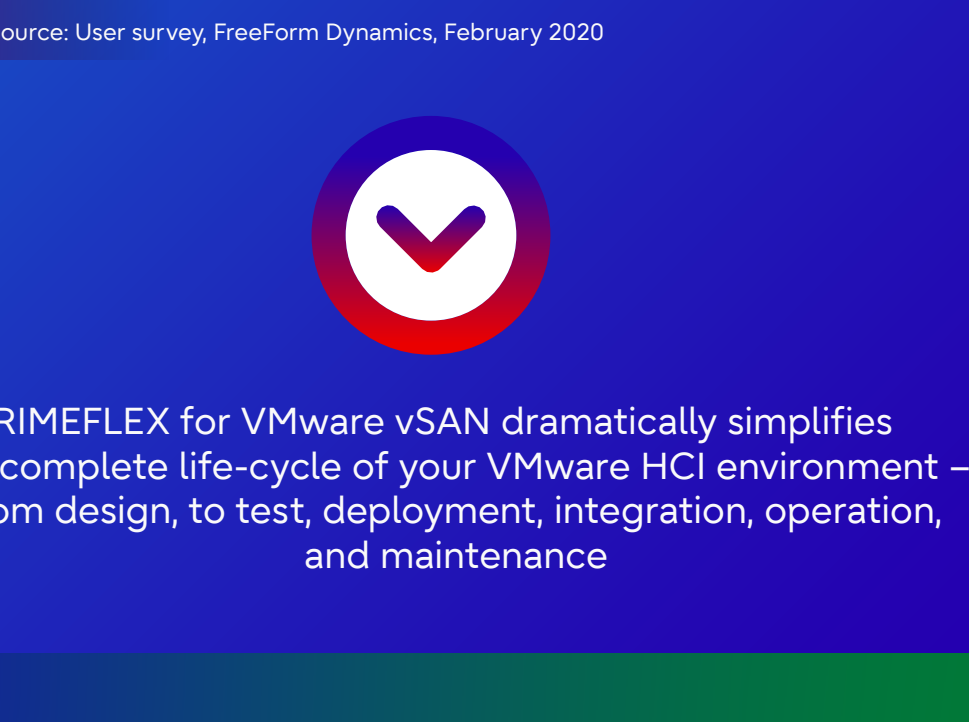
Scale to tomorrow: be ready for future IT needs in cross-cloud era

Why users choose a pre-integrated system:

Areas, where users see significant cost, efficiency and risk benefits from the use of Integrated Systems:

Design Test Deploy Integrate Operate Maintain

„Have you seen or would you expect significant cost, efficiency and risk benefits from pre-integration in these areas?“



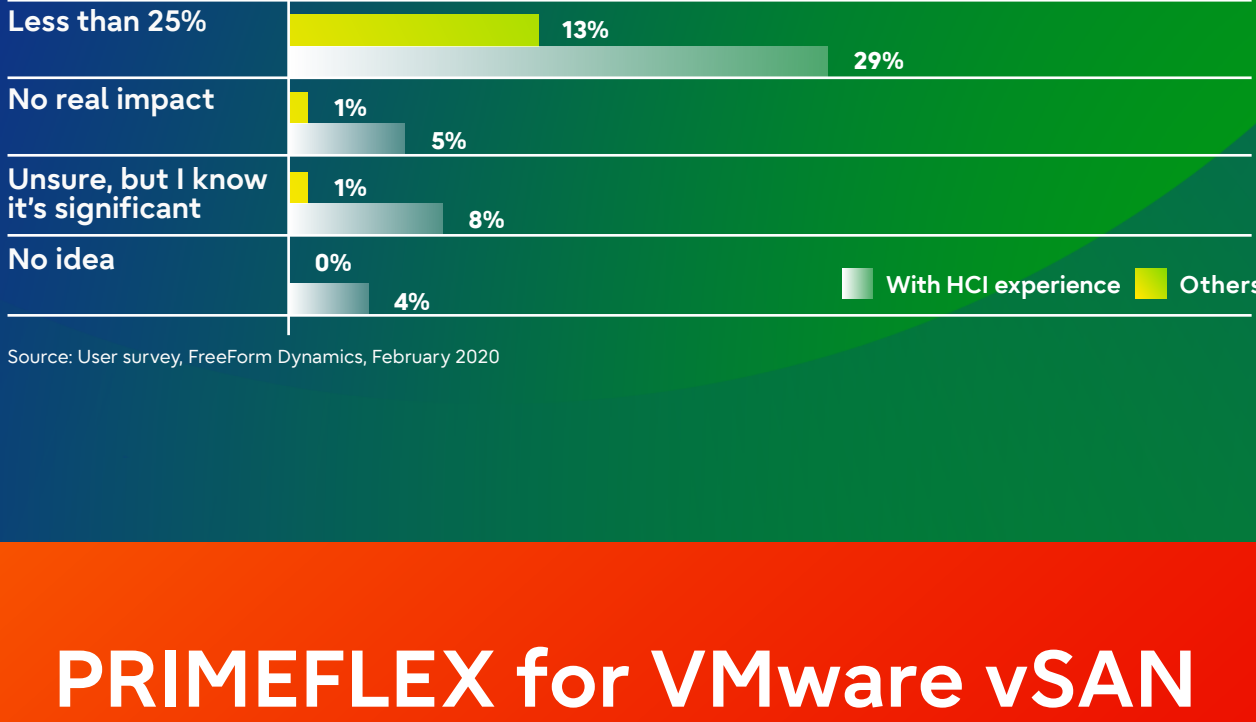
Source: User survey, FreeForm Dynamics, February 2020



PRIMEFLEX for VMware vSAN dramatically simplifies the complete life-cycle of your VMware HCI environment – from design, to test, deployment, integration, operation, and maintenance

Savings over the lifetime of an HCI-based system compared to traditional infrastructure

„Roughly how much would you estimate the savings or potential savings to be over the lifetime of an HCI-based system compared to traditional infrastructure?“



Source: User survey, FreeForm Dynamics, February 2020

PRIMEFLEX for VMware vSAN supports your Hybrid IT journey

87% of the top performing IT organizations agree that hyper-converged infrastructures provide an ideal foundation for Hybrid IT



Source: User survey, FreeForm Dynamics, February 2020

Take advantage of full SDDC and Cloud

Take the fast path to Hybrid Cloud with the **Fujitsu Hybrid Cloud Starter Kit for VMware** providing the quickest way to enjoy the full cloud experience from your own, on-premises data center



5 reasons to invest in PRIMEFLEX for VMware vSAN

#1



Best VMware virtualization platform
Fujitsu x86 servers have been #1 in 70% of all VMmark 2.x benchmark categories and continue to lead in VMmark 3.

#4



VMware experience
Strategic partnership with VMware, one-stop shop for entire VMware portfolio, hundreds of certified VMware professionals across the globe.

#2



Simplified life-cycle management
The unique combination of a pre-integrated and certified technology stack, with standardized implementation and infrastructure support services offers a far better life cycle experience in operating hyper-converged infrastructures.

#5



Seamless path to Hybrid IT
PRIMEFLEX for VMware vSAN simplifies the path to hybrid IT by delivering a common platform for on-premises and off-premises deployments.

#3



First class support
Fujitsu provides a single point of contact for support for the complete hardware and software stack.

Intel® Xeon® processor



[Learn more](#)

www.fujitsu.com/global/pf4vsan

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