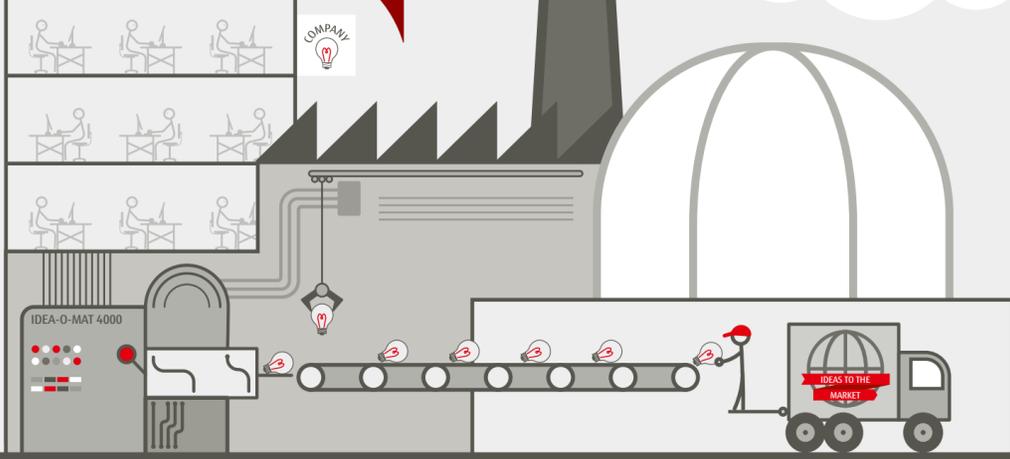


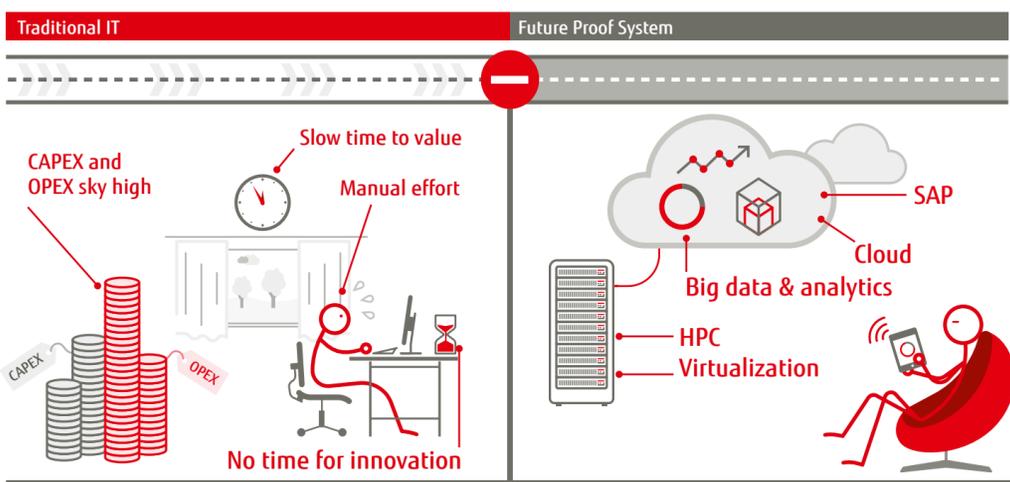
# Can IT get great business ideas to market fast?

FUJITSU PRIMEFLEX for VMware vSphere

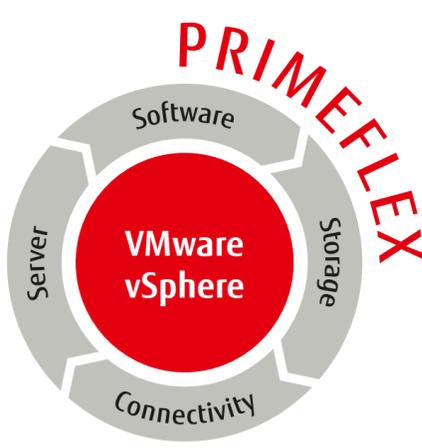


## In a digital economy, IT is challenged to drive new opportunities for your business

Traditional IT could get in the way of progress to digital business:



Integrated systems – with world-class virtualization – is a way forward.



**VMware vSphere quick facts**

- Most popular data center virtualization platform in the industry
- Complete platform for managing virtualized IT infrastructure
- Comprises hypervisor and management suite

### FUJITSU Integrated System

Converged infrastructure: pre-integrated, pre-tested combination of servers, storage, network connectivity and software

Handed over ready to run  
Less complexity  
Mitigated risk (no DIY or guesswork!)  
Cost savings



### Agility

- Respond faster to business demands: better productivity & faster time to value
- Deploy in less than half the time taken by competing solutions
- Integrate backup & DR capabilities
- Converged view across all datacenters placed globally



### Efficiency

- Configuration guidelines help adapt architecture quickly to requirements
- Simplified operation: automate all provisioning and execute mass OS installation
- Globally consistent, single-point-of-contact support for entire infrastructure

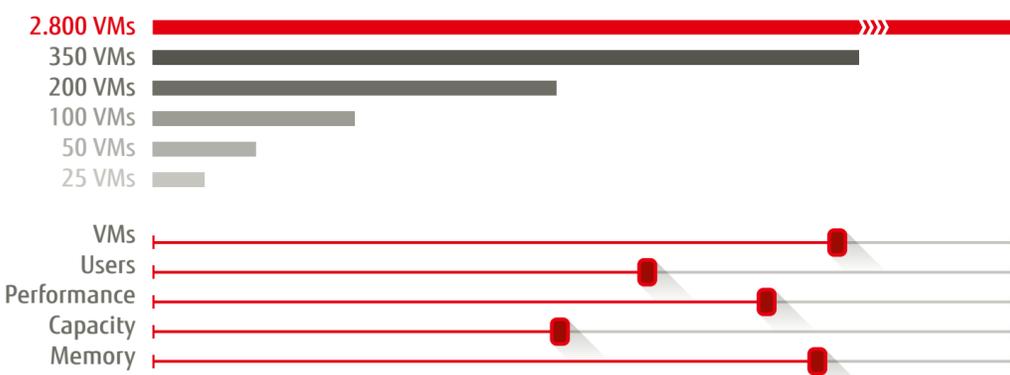


### Reliability

- Fujitsu has longest CI experience in industry (since 2002)
- Technology trusted by 1000s of customers worldwide
- Fully pre-tested and pre-validated – for reliable productivity
- Built-in redundancy with fail-safe components

## Scale and grow

from 25 to 2,800 virtual machines with PRIMEFLEX for VMware vSphere.



→ Choose from pre-configured packages for 25, 50, 100, 200, 350 and 2,800 virtual machines

“PRIMEFLEX for VMware vSphere enabled us to replace our entire architecture in 24 hours. Now we benefit from rapid processes and short load times, even with very large data volumes.”

Steff Hoppenthaler  
Managing Director,  
Zech GmbH (Germany)

“Fujitsu has given us a scalable, robust and cost-effective IT platform that safeguards the business for the next five years. It’s faster, easier to manage and makes our users extremely productive.”

MPaulo Espirito Santo  
DSO Director,  
Locarent (Portugal)



## The tech stuff: what’s under the hood?



- FUJITSU Server PRIMERGY: consistent leadership in VMware performance benchmarks
- FUJITSU Storage ETERNUS: over 78,000 patents worldwide, consistent performance on SPC 1 and SPC 2 benchmarks - Choose between ETERNUS DX hybrid or ETERNUS AF all-flash storage
- Powerful IP switches from Extreme Networks
- Optional fibre channel switches from Brocade/Broadcom
- Handed over ready to run with VMware vSphere
- FUJITSU Software Infrastructure Manager (ISM) for monitoring and converged infrastructure lifecycle management

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### Learn more

To discover how FUJITSU Integrated System PRIMEFLEX VMWare vSphere can help to drive opportunities in your business, visit:

[www.fujitsu.com/pf4vv](http://www.fujitsu.com/pf4vv)