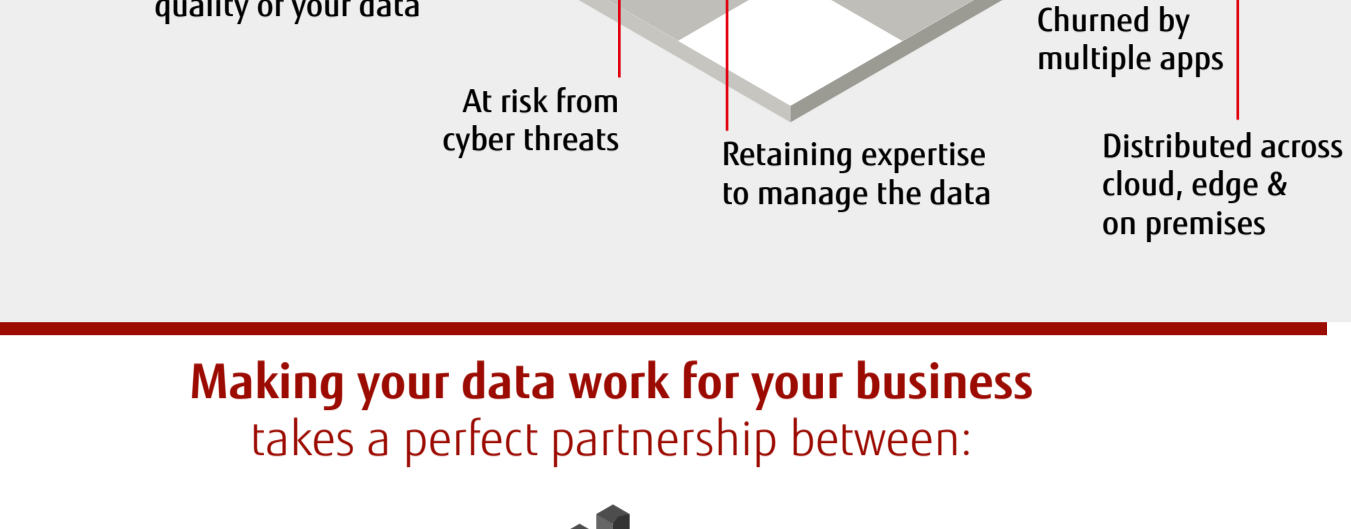


Time for a game-changing move

FUJITSU Storage ETERNUS CS8000 with Veritas Software



Today's Data Challenges:



Making your data work for your business takes a perfect partnership between:

Amazing appliance ETERNUS CS8000

Datacenter storage for backup, archive, second-tier & object data – more than 20 years of success with customer-centric approach

Manage data between storage tiers...



...with deduplication

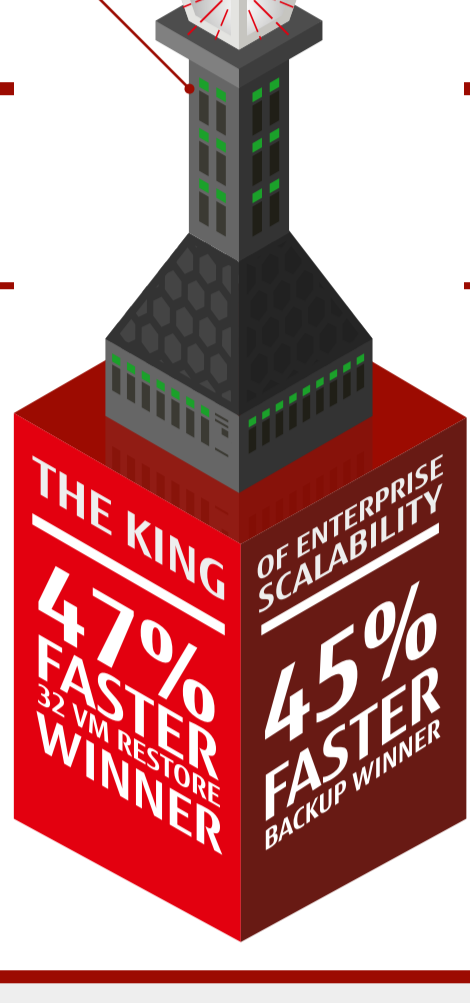
Brilliant software Veritas NetBackup

#1 market share for enterprise backup & recovery – the king of enterprise scalability

Strip out all complexity



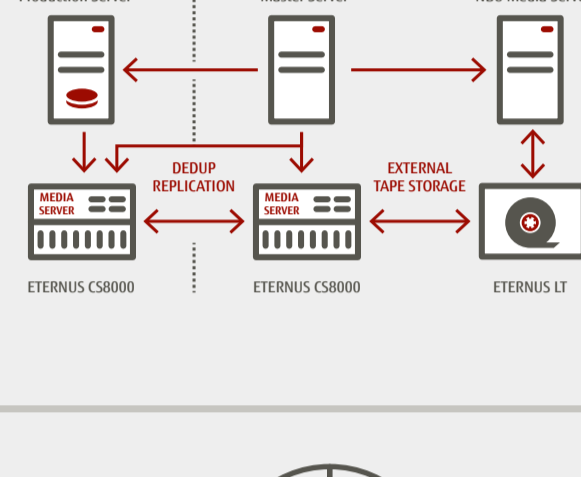
Protect your data from edge to core to cloud with simplicity. Power your analytics & machine learning.



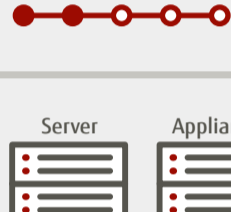
Reasons why they're a brilliant team

1 NetBackup media server installed on ETERNUS CS8000
 Client writes data directly to ETERNUS CS8000: no additional server involved

- Reduce CAPEX
- Reduce backup time with factor 25
- VMware Instant Recovery – accelerate recovery up to factor 60
- Replicate to second site



2 ETERNUS CS8000 supports Veritas NetBackup Accelerator
 Significantly less time & network traffic for full backup of file systems (Linux, Windows), VMware, and NDMP



3 Connect to S3 interface for private cloud

- NetBackup software manages backup & recovery of data on public/private/hybrid cloud to ETERNUS CS8000
- Recovery of cloud data directly to ETERNUS CS8000 on-premises storage



Value for your business:

- Minimize CAPEX and OPEX** less hardware cost, floor space, cooling, network bandwidth
- Zero downtime** 24x7 data accessibility, continuity and security
- Unified data management and protection** up to 60% lower TCO
- Exceptional performance and better disaster recovery**

Partners for archiving Individually amazing. Together unbeatable. ETERNUS CS8000 with Veritas Enterprise Vault

BACKUP
 Copy of information for recovery
 for 4-12 Weeks

ARCHIVE
 Data preserved for analysis and compliance
 for Years/Decades



ETERNUS CS8000: Data center appliance for enterprise backup and archiving

ETERNUS CS8050 NAS: Storage appliance for archiving in mid-sized business/branch offices

- SoftWORM protection for legal compliance
- Storage based and long distance replication for disaster protection
- Archiving also to ETERNUS LT tape storage for cost-efficient, secure archiving
- Data protected against manipulation



Veritas Enterprise Vault: 20 years of experience in Information archiving

- Digital compliance and effective information governance
- Moves/migrates older, less-frequently accessed data from primary storage to cheaper disk or long-term tape → less cost, risk
- Archives 80+ content sources and classifies and indexes content for easy retrieval

Together: automated, intelligent archiving solution that stores, manages and enables discovery of unstructured data

- Emails
- Data from file servers
- Instant messaging
- Content management systems

How it works

- No need for separate backup and archiving hardware:** both on same ETERNUS CS8000
- Dual-/triple-save feature** to write data to multiple locations
- Fulfill business and regulatory information retention requirements** with ease
- Smart searching** to easily access archived information

Value for your business:

- Automates information retention policy** ensuring regulatory compliance
- Improve data availability and business efficiency**
- Optimize and consolidate your data-driven enterprise**

Why choose Fujitsu and Veritas?

Joint enterprise solutions keep your data secure, compliant and available – no matter where it resides

FUJITSU

Business-centric data center solutions and services from Fujitsu

- Fujitsu #7 ICT company worldwide
- End-to-end solution provider for more than 50 years

VERITAS

Industry-leading data protection and management from Veritas

- Over 50,000 enterprises – including 87% of the Fortune Global 500 – rely on Veritas
- Choice of 73 of the top 100 financial institutions worldwide

- Staying power** trusted partners since 1991
- Stay consistent** one ecosystem for entire data lifecycle, even in hybrid IT environments
- Stay reliable** Better reliability and access for data: both heavily trafficked and archived for long term
- Get more value** through our alliance: less cost, more efficiency – and it's easier for you to meet compliance requirements

Strategic joint solutions for digital transformation – helping you excel in a data-driven world

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