

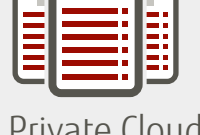
# The new IT reality is hybrid

Data Management for Hybrid IT

Robust, on-premises systems integrate seamlessly with cloud-delivered elements



Multi Cloud



Private Cloud

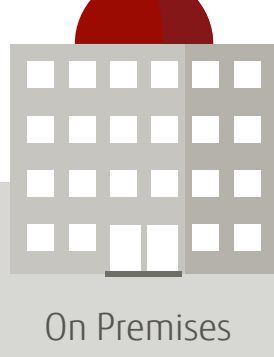
30%

28%

75%



Public Cloud



On Premises

By end of 2019:

more than **30%**<sup>1</sup> of technology providers' new software investments will shift from cloud-first to cloud-only<sup>1</sup>

By 2022:

Cloud shift across key enterprise IT markets will increase to **28%**<sup>2</sup>

By 2022:

As a result of digital business projects, **75%**<sup>3</sup> of enterprise-generated data created and processed in traditional data center or cloud – an increase from the less-than 10% generated today<sup>3</sup>

<sup>1</sup> Gartner Press Release, Gartner Forecasts Worldwide Public Cloud Revenue to Grow 17.5 Percent in 2019, April 2, 2019, <https://www.gartner.com/en/newsroom/press-releases/2019-04-02-gartner-forecasts-worldwide-public-cloud-revenue-to-grow-17-5-percent-in-2019>

<sup>2</sup> Gartner, Market Insight: Cloud Shift – 2018 to 2022, 24 August 2018

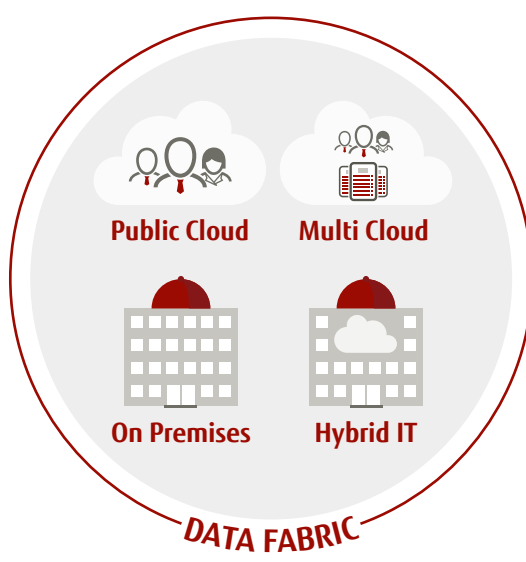
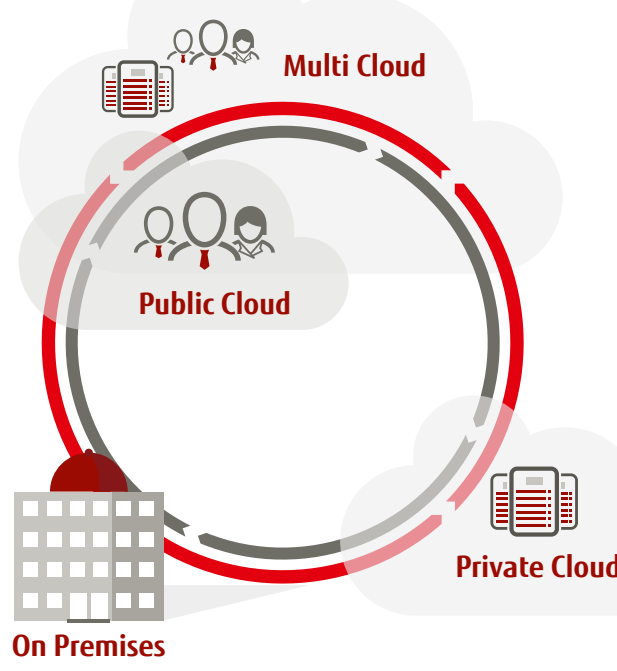
<sup>3</sup> Gartner, "Start Moving Data Management Capabilities Toward the Edge", Refreshed 9 January 2019, Published 29 September 2017

## How to make Hybrid IT work?

The imperative: **fully integrated data management** for on-premises and cloud data. **What you need is a data fabric!**

From isolated data management...

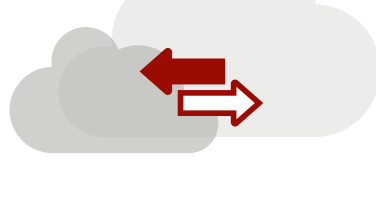
...to one data fabric



## All data, all clouds, ONE data fabric



Manage data across clouds using one set of tools

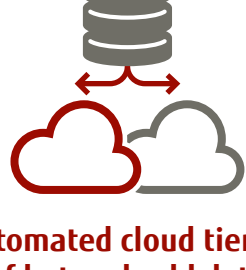


Move data between clouds to optimize service levels/cost



Protect data in every cloud

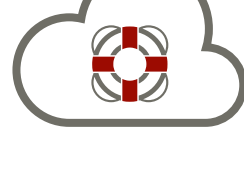
## One data fabric: infinite possibilities



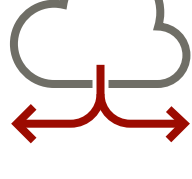
Automated cloud tiering of hot and cold data



Accelerated DevOps journey



Disaster recovery in the cloud



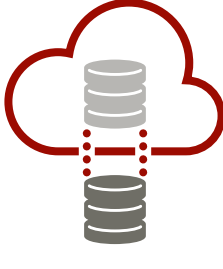
File shares in the cloud



Data insights and analytics



Move production workloads to the cloud



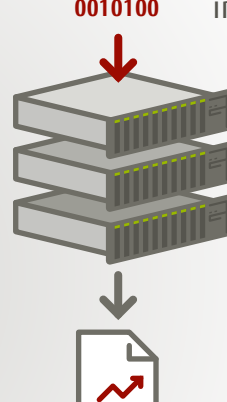
Backup to the cloud

## Fujitsu and NetApp: A strategic partnership to simplify data management for Hybrid IT

NetApp Data Fabric powers cloud-connected technology



Fujitsu Platforms to transform data into strategic assets



Fujitsu Hybrid IT



Fujitsu Services to transform your IT with confidence

## Fujitsu Technologies and Services with NetApp Data Fabric

One-stop shop for Hybrid IT



Hybrid IT Services

Product-related Services

Integrated Systems

Infrastructure management

Multi-Cloud Services

Servers

Storage

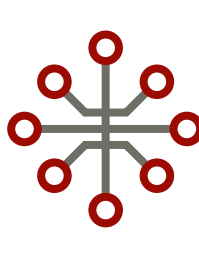
Network

Software

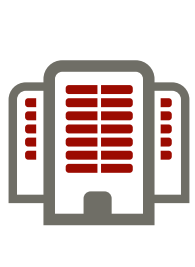
One Data Fabric powered by NetApp

## Deploy any Application at the Edge, in the Core, or the Cloud

One Data Fabric



Edge



Core



Cloud

Common data management and data services

To learn more, please visit:

[www.fujitsu.com/netapp](http://www.fujitsu.com/netapp)

[www.fujitsu.com/global/services/hybrid-cloud/](http://www.fujitsu.com/global/services/hybrid-cloud/)