

# From Cloud First to Workload First

## Hybrid IT



For years, businesses have raced toward cloud-first strategies, often overlooking the complexities of their workload requirements. Today, the focus is shifting to a smarter, workload-centric approach. Our Hybrid IT solutions based on “**Right Cloud for the Right Workload**” approach are designed to meet these evolving needs.

## The new demands on hybrid cloud

Emerging workloads, rising cyber threats, and evolving compliance requirements.

IDC has identified the key business drivers shaping Hybrid Cloud strategies:



Cost & ROI, ease of management, and skills utilization



Workload modernization and application performance



Security, data protection, and compliance

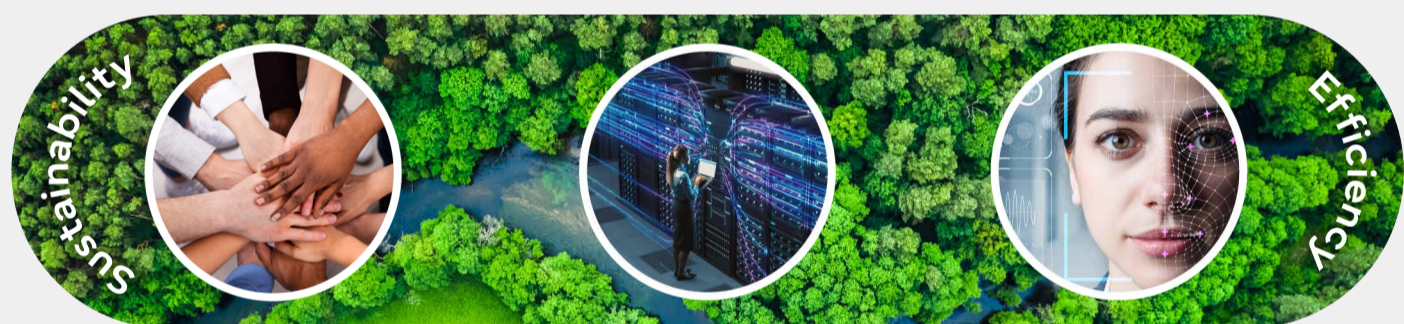
## Our Hybrid Cloud checks all the boxes

A solution designed to meet today’s Hybrid Cloud challenges. Our Hybrid Cloud strategy delivers on these business drivers by being:

### Joined-Up

### Future-Proof

### Safe



**Sustainability**  
Seamlessly integrated for unified management across cloud and on-prem: workload portability and optimized resource utilization

**Efficiency**  
Built for workload modernization: AI-ready infrastructure, cloud-native architectures, and scalable platforms

Designed to protect against modern cyber threats and compliance risks: Intelligent threat monitoring, zero-trust security, and compliance automation

## A Hybrid IT portfolio to find the right cloud for the right workload

No matter where you are on your hybrid IT journey, we are here to provide a **unified solution**. We’re a world-class Hybrid IT partner, uniquely positioned to help you find the right cloud for the right workload, ensuring business continuity, efficiency, adaptability, and sustainability.

Cloud Services	Technology Partner	Our Solution	Enterprise Container Management	Advanced Threat Protection
		PRIMEFLEX for VMware Cloud Foundation	VMware Tanzu	VMWare Carbon Black, NSX Advanced Threat Prevention
		PRIMEFLEX for Nutanix Enterprise Cloud	Nutanix Kubernetes Platform	Nutanix Flow, Nutanix Data Lens
		PRIMEFLEX for Microsoft Azure Stack HCI	Azure Kubernetes Service	Microsoft Defender for Cloud, Azure Sentinel
		Kubernetes on PRIMERGY for SUSE Rancher		Runtime Security, AI-Driven Anomaly Detection
		Kubernetes on PRIMERGY for Red Hat		Red Hat Quay, Security Profiles Operator
		NetApp Data Fabric	NetApp Trident	Autonomous Ransomware Protection

Transform your hybrid cloud strategy today with our Hybrid Cloud Solutions.

[Learn more](#)