

Identify the right
infrastructure
approach for
SAP S/4HANA

FUJITSU

shaping tomorrow with you



Fujitsu XpressWay enables you to lead your organization into the future and deliver the digital transformation it needs.

Digital transformation is all about leadership. And the best leaders are willing to deal with the world as it is, not how they want it to be. That's why you need to know where you are now so you can make the right decisions to guide your organization in the right direction.

Wayfinding for organizations in the digital age can't be done in isolation; we all operate in an ever-changing landscape made up of ecosystems and partnerships which are affected by constant disruption from all sides.

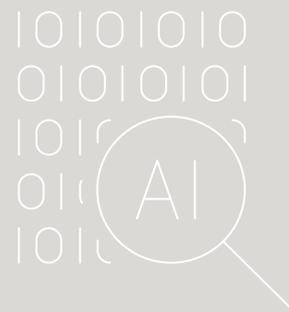
Your SAP Applications are key to your future success. They're at the core of how you work now and need to be at the heart of your future. The fact that SAP have announced a 2027 deadline for support on legacy applications is not, in our opinion, as important as it sounds. Yes, it's a deadline, but it should not be the focus of your attention. The point is to achieve the right digital transformation for your business despite the 2027 cut off.

That's why working with Fujitsu's XpressWay is a critical choice. It's how you can gain a timely and detailed understanding of the state of your sub-landscape as it operates now. That insight enables you to make the right decisions about how you move forward, what you need and what you don't, and where to invest for future success.

Know thyself: Fujitsu SystemInspection Service for SAP solutions

It's how the ancients defined philosophy. It's not an abstract concept. It's down-to-earth wisdom: understand how your business works in minute detail and you can create a roadmap that's unique to your needs. That's why we offer the SystemInspection Service for SAP solutions, a set of automated tool-based data analytics combined with consultancy services which are focused on your unique use-case scenarios.

Through a series of very specific steps – from an initial analysis of your current operations through to intense customer workshops and clear guidelines for your move to SAP HANA and/or related solutions – we ensure that your current workload is carefully analyzed and audited. That means we can get a true picture of how your processes are performing, measure your workloads accurately, see how you consume computing power and services, and understand how it's all distributed. Then we match that data to your business strategy and requirements.





Leverage the true power of SAP

Complexity is both inevitable and inconvenient. It's hard to avoid it when multiple processes are systems are running across many departments and sites. Fujitsu has worked closely with academia (The University of Magdeburg to be precise) to apply sophisticated Artificial Intelligence to form strategies based on a large number of past system inspections.

That means you get a detailed and nuanced picture of the real state of your landscape: accurate mapping of the actual load profile, a detailed inventory list of your entire SAP IT infrastructure, and a holistic and hardware-agnostic view which gives you the transparency you need to understand the utilization and performance of specific IT components and associated SAP systems.

We document it all and then use the information to create a set of recommendations for actions we believe need to be taken.

Fujitsu SystemInspection Service for SAP solutions provides in the standard edition comprehensive analytical services for up to 4 productive SAP systems. For large SAP infrastructures an expansion pack is available to add more productive SAP systems. In case measurement and reporting is sufficient and neither consulting, nor analytical investigations are needed, an entry level of Fujitsu SystemInspection Service for SAP solutions is available.

A methodology for the next level

XpressWay is a service but it's also a methodology. Yes, it's about IT, but it's more about leadership and business than technology. A methodology that helps you steer your business as you continue your digital transformation journey. When it comes to your IT architecture, processes, and systems, arriving on time as well as fit and lean is vital. And because you never know what conditions, obstacles or new opportunities you might encounter on the way, you need the flexibility and adaptability to change course without changing your ultimate destination.

Good advice from someone who knows the way – and has been on the road many times before – is key to your success when it comes to making the most of SAP HANA and S/4 HANA. They deliver the ability to move forward with confidence, while ensuring that you're always in great shape in every area of your organization. What needs to be done gets done right, every time, all the time.





Great advice how and when you want and need it

We've designed XpressWay to match your changing needs. We can take the whole journey with you, or critical parts. We can join your journey before it starts, make sure you're heading in the right direction and leave you to it, or join at any stage on the road. It's up to you. And you only pay for the services you use, when you use them. The SystemInspection is offered at a fixed price.

The point is to get the most from your IT, and ensure it supports all your objectives, even when they change. We want you to be able to take new opportunities, transform business models, and deal with disruption on your own terms.

Our business consultancy services are delivered by Fujitsu's team of experienced experts. They work with you to tailor your strategy and achieve outcome-focused implementations at speed.

They will help you achieve greater value for money with new capabilities implemented in weeks not months. Engagement is simplified through our flexible and innovative services procurement model. And because we run small, modular implementations risks are reduced.

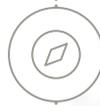
All project times and costs are confirmed upfront so you know what to expect and when it will happen. No surprises.





Comprehensive, detailed, human-centric

Like all good processes there are specific and well-defined steps:



Discover

Understand your current business processes, applications, landscape and business needs to create a roadmap detailing each step and its benefits. Includes: Discovery workshop, process mining, analysis of benefits and costs, and a custom code review.



Prove

We provide a demonstrable system for your people and deliver both architectural and concrete planning. You also get Application Consulting, a dashboard based on your KPI framework, and sandbox systems to prototype applications.



Apply

We prepare affected business units and then use an agile and fast-to-fail approach to deliver and support change using SAP Activate. We offer system conversion as well as working out whether you take a brown or greenfield approach and align your code so it's ready for HANA or S/4HANA.



Evolve

Once you arrive, you need to start a new journey. Nothing stands still. Our iterative approach helps you manage change, support user adoption and achieve process improvement. Vitality, it fosters innovation so stay competitive.

Fujitsu SystemInspection and XpressWay are helping customers in all sectors, from retail to government, to take successful transformation journeys, overcome challenges, and achieve optimized IT performance that gets results.

Let's take that important first step together. It doesn't matter where you are on the journey. We can help you run smart and fast in a world of digital change. Find out how Fujitsu can help.