



Find the right cloud for the right workloads and data

Storage in Hybrid Cloud environments



Modern organizations generate massive amounts of data – every second, every hour, every day, everywhere. At the same time, new work and collaboration scenarios call for data and processing availability anytime, anywhere. Hybrid Cloud environments help you to build your resilient data-driven future by providing a perfect platform for managing data and workloads and making them securely accessible across locations.

Hybrid Cloud environments combine the best of two worlds – the solid storage solutions of OnPremise and the ubiquitous availability and ready scalability of the cloud. This allows organizations to manage their data and workloads in a way that is more efficient and better suited to their individual needs and requirements. With the right hybrid cloud solution, tailored to your data and workloads, your business will be able to use the full value of your data while increasing your agility, flexibility, and efficiency.

Fujitsu has solid expertise in developing solutions for the hybrid cloud. Working seamlessly with our partners, we help you find the right cloud for the right data and workloads, both OnPremise and in the cloud. We offer you the flexibility that enables you to respond swiftly to changing requirements and turn any new challenge into a success story.

Storage in Hybrid Cloud environments with Fujitsu

With the **seamless architecture** of pre-configured, pre-tested and hybrid cloud-enabled PRIMEFLEX integrated systems, a **full range of specialized services, consumption-based uSCALE services**, and the **experience and expertise** to make it all come together perfectly for you, Fujitsu is set up to make you walk on (hybrid) clouds.

A closer look at Hybrid Cloud solutions

Hybrid Cloud solutions with hyper-converged architecture typically consists of clustered building blocks. The hardware is preconfigured, pre-optimized and pre-integrated with virtualization software for computing, networking, storage and management. On the software side, the Cloud Hypervisor takes care of server virtualization, data management, and control functions.

The strength of this approach is a deep integration of direct-attached storage in virtualized environments. It provides strong economics and fast time to value and is a perfect entry into the software-defined data center.



Identifying the best possible Hybrid Cloud solution for your business

There is no standard hybrid cloud – your Hybrid Cloud strategy is defined by your data and the workloads you want to manage. We help you define your strategy based on your skills, needs, and business requirements.

Building your Hybrid Cloud data center

Building a data architecture across a heavily distributed IT landscape is increasingly complex, error prone, time consuming, and expensive. With PRIMEFLEX Integrated Systems, Fujitsu provides you with a broad range of pre-configured, pre-tested and hybrid cloud-enabled systems including all services to streamline the deployment, life cycle and maintenance of hybrid data architectures. With PRIMEFLEX, you can easily bridge the gap between cloud and OnPremise and efficiently move your data to the right place at the right time.

PRIMEFLEX at a glance

- New standardized implementation and infrastructure support services with a single order number and price tag consistently available for the complete portfolio of converged and hyper-converged infrastructure solutions for VMware, Microsoft, Nutanix and SAP environments
- New PRIMEFLEX Essentials delivery option for customers with the resources to deploy and maintain their hybrid data architecture themselves
- The Fujitsu uSCALE pay-per-use consumption model is now available also for PRIMEFLEX Integrated Systems

“Digitization confronts us with unprecedented demands on storage systems. Fujitsu's pay-per-use solution is a precise fit for our requirements that need a high-performance and scalable storage infrastructure, with high availability and a performance buffer for future growth.”

Bernd Gerber

Department Head, DC Services and Network Services,
City of Ludwigshafen

Learn more about how to build your new hybrid cloud:

→ [**Book a CX Lab session with our experts now!**](#)