

Data Sheet

Fujitsu OPTIMIZATION Services Workplace Assessment

Understand the potential for optimizing your IT workplace infrastructure

Introduction

OPTIMIZATION Services from Fujitsu offer efficient consultation packages for existing infrastructure environments at a fixed price. This has been made possible by systematically analyzing a large number of successfully implemented consultation projects. The solution methods used have been standardized and combined with the experience of the comprehensive product and solution skills provided by the Fujitsu group. The resulting first-class consultation and analysis packages quickly provide customers with specific information and suggested improvements for the infrastructure involved

Customer's requirements

- Define a workplace strategy which meets the business requirements for optimized user workplaces
- Select the technologies which are ideally suited for the specific customer situation
- Reduce the complexity and time required to evaluate the various technologies
- Select a suitable partner to provide support for implementing the solution



Fujitsu's solution

IT workplace environments have grown to encompass many different technologies, in the pursuit to meet ongoing demands of the business, and as such, have become highly complex. Finding the optimal solution from such a range of technologies presents a

substantial challenge. To meet this challenge, Fujitsu has a proven standardized Workplace Assessment, which offers an efficient and low-priced analysis of your IT workplace environment, and further provides specific recommendations to improve efficiency, whilst supporting you in clearly defining your specific business-prioritized requirements for any resulting solution. This forms the basis for formulating well-qualified IT workplace strategies.

Fujitsu has extensively evaluated and tested a large number of IT workplace technologies with many companies. As a result of the experience gathered Fujitsu has developed the skills required to provide comprehensive consultation for your company regarding the suitability of such technologies for your specific business requirements. Furthermore, Fujitsu adopts a neutral consultation position as a result of its partnership with all the main IT workplace technology providers.

An ideal next step, after collecting and analyzing the data for the current situation is Fujitsu's MANAGED WORKPLACE, a cost-effective service which ensures operating and support of IT workplaces over the entire lifecycle at a fixed price per seat.

Customer's benefits

- A detailed description of the actual situation, including a classification of existing user groups and a list of all applications
- A clear description of the benefits that the planned workplace solution will provide
- Support in selecting the workplace technologies involved
- Multivendor consultation
- Possible migration scenarios (e.g. to Windows 7)

Service Details

Service description

1. Service preparation – kick-off workshop

The basis for delivering OPTIMIZATION SERVICES is a consultation meeting where our experts define and document the project objectives together with the customer. The exact analysis process and the manner in which the results expected to be documented are agreed with the customer; the people involved on both sides are also jointly defined.

2. Installation of tools and interviews

An agent-less analysis-/monitoring-system is positioned within your IT environment, configured and set up for the measured target environment. Further, data entry, data transfer and remote access (if possible) are configured and verified.

3. Measurement

A period of 14 to 30 days is used to collect and analyze real-time performance data from the workplaces and their applications.

4. Analysis & evaluation

Consolidation scenarios are created and analyzed. A final report and presentation are created.

5. Presentation of report and recommendations

Our consultants present the assessment results and resulting recommendations. The customer receives a comprehensive report with the following information:

- Information of the usage and workload of the measured systems
- A list of workplaces which are suitable for virtualizing
- A list of all applications used and their compatibility with Windows 7
- A proposal for dealing with applications that are not compatible with Windows 7 (e.g. VMware ThinApp, Citrix XenApp, Microsoft App-V)
- Proposals for appropriate virtualization technologies (including the required server configurations)
- A financial view of the proposed solutions

Service conditions

The Customer agrees to the following conditions as pursuant to the delivery of the service defined:

- The measured clients run on one of the following operating systems: Windows 2000 Professional / XP / Vista / 7 or Linux
- Virtual clients on VMware vSphere / ESX, Citrix XenServer and Microsoft Hyper-V are supported
- Provides a contact person who is available for Fujitsu as required and who provides Fujitsu with the information necessary for the service delivery

- Provides a dedicated physical or virtual server (data entry) which is in the same IT environment as the systems to be measured; it has the following minimum prerequisites:
 - 1.5 GHz CPU, 1.5 GB RAM, 20 GB hard disk, 100 MB/s network card, Microsoft Windows Server 2003 R2 or 2008 R2, local administrator access, Microsoft .NET Framework 4.0 Client Profile
- If possible and when requested: provide Internet and VPN accesses (for the data entry server as well as for secure access to the customer environment)
- Provide a local/domain administrator access (root) on the target workplaces for measurement purposes (will be entered by the customer)
- The following services are available on the target workplaces and can be used by the local administrator:
 - WMI
 - RPC/DCOM
 - Remote Registry
 - Remote Performance monitoring (Perfmon)
 - SSH (Linux)

Fujitsu will not be held responsible for any data loss. The Customer is responsible for ensuring that all data on measured systems is backed-up prior to service commencement

Unless expressly agreed otherwise the Fujitsu IT Services as set out in this datasheet will be performed based on the Fujitsu ***“General Terms on Consulting and Technical Assistance”*** or alternatively - where the main emphasis of the services is on the performance of works - based on the Fujitsu ***“General Terms for IT Integration Services, IMAC/D Services and other works and services subject to acceptance”***.

Ordering and delivery

This OPTIMIZATION Services is available from your local Fujitsu sales office. When ordering, please quote the information below:

| | |
|------------|-----------------------------|
| Title | Workplace Assessment |
| Order code | CPS:IT-ICN-11032F |

More information

Fujitsu OPTIMIZATION Services

In addition to the Fujitsu Workplace Assessment Service, Fujitsu provides a range of OPTIMIZATION services, first-class efficient consultation and analysis packages which quickly provide customers with specific information and suggested improvements for existing infrastructure environments at a fixed price.

Dynamic Infrastructures

With the Fujitsu Dynamic Infrastructures approach, Fujitsu offers a full portfolio of IT products, solutions and services, ranging from clients to datacenter solutions, Managed Infrastructure and Infrastructure as a Service. How much you benefit from Fujitsu technologies and services depends on the level of cooperation you choose. This takes IT flexibility and efficiency to the next level.

Computing Products

www.fujitsu.com/fts/products

- PRIMERGY: Industry Standard Server
- SPARC Enterprise: UNIX-Server
- BS2000/OSD Mainframes
- PRIMEQUEST: Mission Critical IA Server
- ETERNUS: Storage Solutions
- ESPRIMO, LIFEBOOK: Workplaces

Software

www.fujitsu.com/fts/products/software

- Operating Systems
- Middleware
- Applications
- Partner Software

Services

www.fujitsu.com/fts/services

- Managed Services
- Infrastructure as a Service
- Consulting & Integration Services
- Maintenance & Support Services

More information

To learn more about the Fujitsu Workplace Assessment Service and other related services please contact your Fujitsu sales representative, email us at expert@ts.fujitsu.com, or visit our website at www.fujitsu.com/de/consultingservices

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at: www.fujitsu.com/global/about/environment/



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