Data Sheet
Software OPTIMIZATION Services
Oracle License Assessment

Ensure optimal software licensing of Oracle database and application servers

Introduction
OPTIMIZATION Services from Fujitsu offer efficient consultation packages for existing infrastructure environments at a fixed price. This has been made possible by systematically analyzing a large number of successfully implemented consultation projects. The solution methods used have been standardized and combined with the experience of the comprehensive product and solution skills provided by the Fujitsu group. The resulting first-class consultation and analysis packages quickly provide customers with specific information and suggested improvements for the infrastructure involved

Customer's requirements
Ensuring the optimal utilization of software licenses, whilst maintaining license compliance is a challenge faced regularly when IT infrastructure design and investment decisions for Oracle environments are made. Oracle software licensing is a complex topic, but does not, in most cases, justify the retention of Oracle license specialists on a long-term basis. However both optimal utilization of licenses and license compliance is vital for companies in meeting performance, financial and legal objectives. It is strongly advisable to perform proactive Oracle license analyses to assess possible optimization opportunities in meeting these objectives.

1
- OLA Kick-off Workshop

2
- Manual License Check
  (OLA optional module)

3
- Optimization Assessment
  (OLA optional module)

4
- Automated Scan & License Check
  (OLA optional module)

5
- Oracle License Certificate
  (OLA optional module)

Figure 1: Typical Service process

Fujitsu's solution
The Oracle License Assessment (OLA) service provides a valuable first step for customers looking to ensure maximum return-on-investment (ROI) in utilizing Oracle software in their IT environments. Our experts evaluate the balance between licenses and software usage and create a report with expert recommendations for improvements.

The service is modular, and Fujitsu consultants discuss your requirements and current situation with you in an initial kick-off workshop, to scope the service to meet your specific goals. Further, Fujitsu also offers a professional ROI analysis of the drafted infrastructure, as a chargeable option.

Software license optimization can often be positively affected by performance tuning of the Oracle software environment. In addition to the Oracle License Assessment service, Fujitsu offers an Oracle Performance Assessment service, which enables companies to further optimize their investment in Oracle software.

Customer's benefits
The report will provide clear information of the current Oracle software license status in the investigated environment, together with expert recommendations regarding:
- Possibilities to optimize license usage, based on current/planned hardware and software, consolidation/virtualization and differing IT infrastructures, where relevant
- Over- and under-licensing of Oracle software
- Software license audit readiness
- Possible license cost reductions as a result of virtualizing the IT infrastructure
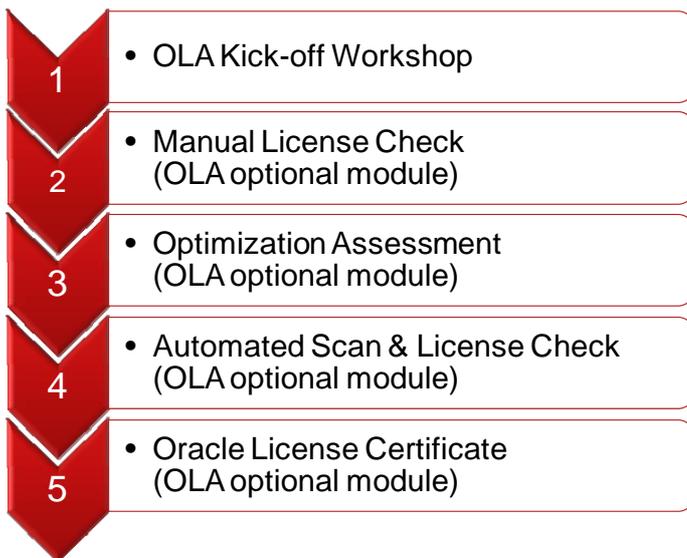
Service Details

Service description

1. **OLA Kick-off Workshop**
   Fujitsu consultants provide foundation information about licensing, compliance and risk, and Oracle software licensing models, and discuss these with the Customer. Additionally an introduction to the OPTIMIZATION service modules is presented and discussed, together with the individual Customer requirements, resulting in an agreement as to the relevant optional OLA modules to be included in the service as follows:

2. **Manual License Check (OLA optional module)**
   Fujitsu consultants analyze an inventory of software licenses and usage provided by the Customer. A report is presented by Fujitsu, detailing an estimation of the current license status, together with relevant information of any potential license optimization based on under/over licensing. This information is used to consider a further Optimization Assessment or a precise license usage assessment with Automated Scan & License Check.

3. **Optimization Assessment (OLA optional module)**
   Based on the License Check Report, Fujitsu consultants assess existing and planned Oracle hardware/software architecture scenarios provided by the Customer, and deliver proposals for optimized software license/license usage scenarios, including transition path scenarios from the existing situation to the target situation. The proposals are delivered in a formal report and further discussed with the Customer. Fujitsu offers consulting (chargeable) for implementing one or more scenarios, based on the requirements of the Customer. Further to implementation of one or more optimization scenarios, Fujitsu recommends a precise license usage assessment with Automated Scan & License Check.

4. **Automated Scan & License Check (OLA optional module)**
   Fujitsu performs a detailed automatic scan of software usage and analyzes and reports accurate information of the license status. The Customer receives a report, presented by Fujitsu, detailing the current license status, and any potential license optimization based on under/over licensing. As per the Manual License Check, this information can be used by the Customer to consider a further Optimization Assessment, or as a pre-audit check for confirmation prior to an Oracle License Certificate.

5. **Oracle License Certificate (OLA optional module)**
   A license certificate can be provided in cooperation with Oracle at extra charge, upon request. An appropriate Statement of Work can be agreed upon as soon as licensing is assessed as compliant with Oracle licensing rules. (Note: Oracle may demand a software scan of the Customer IT network to verify usage of Oracle Software. If under-licensing is detected during this process, Oracle suggests measures to correct this and insist on compliant licensing, taking into account back-dated periods of software license usage, where the Customer may incur additional costs).

Service conditions

The Customer agrees to the following conditions as pursuant to the delivery of the service defined:

- The OLA Kick-Off Workshop is conducted on-site at the Customer premises
- The *Manual License Check* and *Automated Scan & License Check* OLA optional modules require that the Customer provide an inventory list of Oracle software products and licenses prior to commencement
- The *Manual License Check* OLA optional module requires that the Customer provide information of Oracle database usage prior to commencement
- The Customer agrees to provide a single point-of contact, available as necessary to Fujitsu, for the duration of the Service, who will provide such information to Fujitsu as required to perform the Service

Fujitsu will not be held responsible for any data loss. The Customer is responsible for ensuring that all data on measured systems is backed-up prior to service commencement

Unless expressly agreed otherwise the Fujitsu IT Services as set out in this datasheet will be performed based on the Fujitsu *"General Terms on Consulting and Technical Assistance"* or alternatively - where the main emphasis of the services is on the performance of works - based on the Fujitsu *"General Terms for IT Integration Services, IMAC/D Services and other works and services subject to acceptance"*.

Additional services

The following optional service elements are available from Fujitsu at extra charge, upon request:

- Fujitsu Oracle Performance Assessment service, for detailed analysis of the performance of Oracle hardware/software environments
- Training for Oracle software products and Oracle software licensing
- IT Investment Decision Support Services, for TCO/ROI calculation

Ordering and delivery

This OPTIMIZATION Services is available from your local Fujitsu sales office. When ordering, please quote the information below:

Title	**Oracle License Assessmen**
Order code	CPS:ST-OPTE-ORACL1

More information

Fujitsu OPTIMIZATION Services

In addition to the Fujitsu Oracle License Assessment Service, Fujitsu provides a range of OPTIMIZATION services, first-class efficient consultation and analysis packages which quickly provide customers with specific information and suggested improvements for existing infrastructure environments at a fixed price.

Dynamic Infrastructures

With the Fujitsu Dynamic Infrastructures approach, Fujitsu offers a full portfolio of IT products, solutions and services, ranging from clients to datacenter solutions, Managed Infrastructure and Infrastructure as a Service. How much you benefit from Fujitsu technologies and services depends on the level of cooperation you choose. This takes IT flexibility and efficiency to the next level.

Computing Products

www.fujitsu.com/fts/products
- PRIMERGY: Industry Standard Server
- SPARC Enterprise: UNIX-Server
- BS2000/OSD Mainframes
- PRIMEQUEST: Mission Critical IA Server
- ETERNUS: Storage Solutions
- ESPRIMO, LIFEBOOK: Workplaces

Software

www.fujitsu.com/fts/products/software
- Operating Systems
- Middleware
- Applications
- Partner Software

Services

www.fujitsu.com/fts/services
- Managed Services
- Infrastructure as a Service
- Consulting & Integration Services
- Maintenance & Support Services

More information

To learn more about the Fujitsu Oracle License Assessment Service and other related services please contact your Fujitsu sales representative, email us at expert@ts.fujitsu.com, or visit our website at www.fujitsu.com/de/consultingservices

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at:
www.fujitsu.com/global/about/environment/

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