

Fujitsu – Your one-stop shop for Hybrid Cloud vision



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Fujitsu Hybrid Cloud Solutions

The cloud is a vital part of any organization's digital transformation strategy – and deciding which cloud is best for which workload is the foundation for your business success. With Fujitsu, you gain the best fit to achieve your hybrid cloud vision. Every workload runs exactly where it needs to be, in a custom-crafted Hybrid Cloud solution that will give you greater agility to respond to changes, rapidly scale up (or down), and more availability than ever.

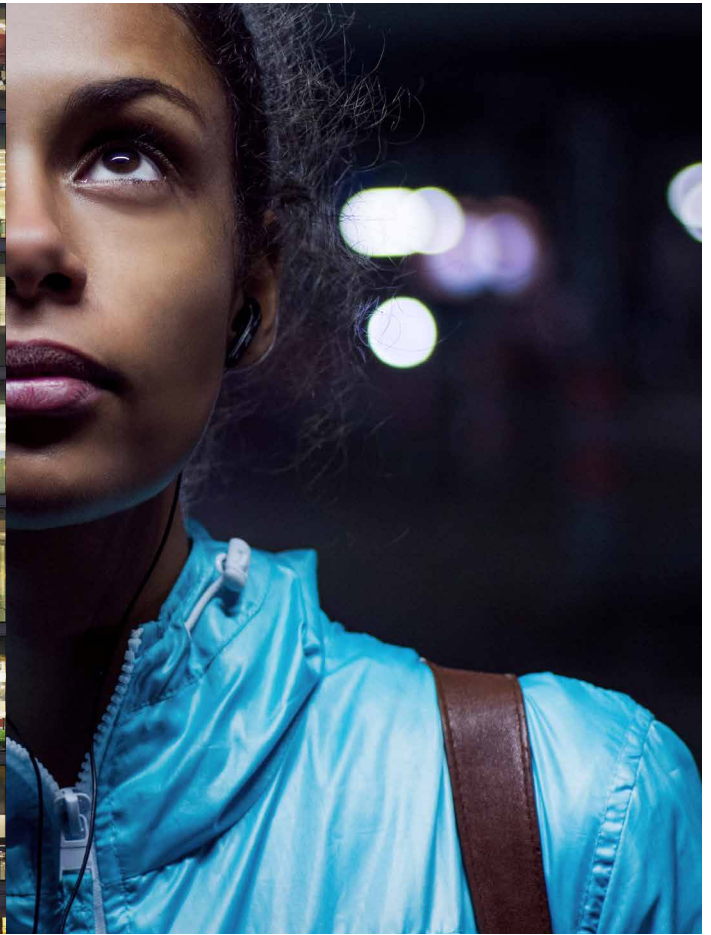
Transitioning to a Hybrid Cloud environment can be a challenge. As well as figuring out where to place which workload, there are myriad other questions to consider. Which infrastructure products shall I use on-premises? How can I deploy new infrastructures rapidly? Who will manage which infrastructure? Who will host my infrastructure? How can I find a cloud service provider that is the best fit for my business needs? How can I effectively migrate to the cloud? How do I bring all my workload placement options together? What sort of data protection strategy do I need? And finally, who can support me on my Hybrid Cloud journey?

No matter where your journey starts, Fujitsu and its strategic technology partners and global network of service partners can help you transition smoothly and effectively to a Hybrid Cloud environment.

For more information click [here](#).

What Fujitsu can deliver for your Hybrid Cloud:

- Cloud suitability and assessment service
- Top performing infrastructure platforms
- Efficient data protection solutions
- Flexible consumption-based pricing model
- Hybrid Cloud consulting services
- Hybrid Cloud and multi-cloud transformation services
- Hybrid Cloud/multi-cloud managed services



Cloud suitability and assessment service

A single cloud service provider is unlikely to meet all your needs. You will end up with a mix of several – and that's assuming you have the time and insider knowledge to fully investigate all the portfolios. With the presence of leading cloud service providers like Amazon, Microsoft, Oracle and Google Cloud, you will need unbiased advice on how to create a personalized, multi-cloud ecosystem that precisely meets the requirements of your business. Fujitsu provides tailored assessment of cloud suitability for your application and organizational landscape, further identifying and delivering the right solution for optimized cloud model.

Top performing infrastructure platforms

Fujitsu with its optimized solution options helps transform your hybrid cloud vision into reality. The portfolio offers solutions across edge, core and cloud, ensuring that your workloads can be placed wherever they are best suited, and that you always utilize the right cloud. Fujitsu offers industry standard PRIMERGY servers that has been rated as world's No.1 (for specific workloads) over the years.

A broad range of integrated systems under the PRIMEFLEX brand helps you reduce deployment risks and accelerate time-to-production for your data center infrastructure. The PRIMEFLEX portfolio covers virtualization, cloud, SAP, and analytics environments. With expert support services (and a range of service levels) from Fujitsu, you can save time and money – enabling you to focus less on operational IT and more on the strategic initiatives that deliver business value.

To maximize your investment in software, contain costs, and keep compliance, Fujitsu holds certifications for the major software vendors to help you manage the complex mix of contracts, agreements, and license models across cloud and non-cloud infrastructure. And with a range of software to manage your physical and virtual infrastructure efficiently, Fujitsu keeps you in control.

The services include:

Enhanced:

- Cloud Optimize Engineer
- Tailored Assessment
- Advisory Services
- Recommendation Implementation

Standard:

- Standard Assessment
- Toolset Support

Chosen Toolset for Standard/Enhanced:

- Hyperscalers
- Fujitsu technology partners and/or ecosystem partner tooling
- and **more**



Efficient data protection solutions

Data protection appliances from Fujitsu simplify and consolidate backup and archive infrastructures. Whatever you need to protect – business applications, virtualized, or hyper-converged environments – Fujitsu data protection appliances will make your business more agile, and they scale as your business grows. With advanced capabilities such as deduplication, replication, archiving, and support for a cross-media mix, you will be better equipped to mitigate risk, minimize downtime, and protect your business against outages and cyberattacks. You can also easily adopt best-practice approaches such as storing a data copy at another physical site, in case the main site fails completely. For example, Fujitsu Storage data protection portfolio – powered by industry-leading software partners such as Commvault and Veritas – delivers embedded capabilities for disaster recovery by offering access to several cloud providers such as Microsoft Azure, AWS, Google, Nutanix, Oracle, VMware.

Flexible consumption-based pricing model

There are many reasons to choose IT financing over cash purchase and ownership, especially in difficult economic times. Leasing and financing solutions from Fujitsu – available in all key international markets – can accelerate your acquisition of mission-critical IT in times when flexibility, transparency, and affordability are written big. We can transition fixed costs into variable costs, thereby allowing you to conserve your capital. There is even a pay-per-use model for on-premises infrastructure: Offered to support business transformation with scalable IT resources, Fujitsu uScale is a pay-per-use consumption model that is measurable, cost transparent and aligned to business needs, enabling you to pay only for the infrastructure you use.

For more information click [here](#).

Hybrid Cloud consulting services

As a world-class Hybrid Cloud provider delivering IT services to customers on a global scale, we have the expertise to help you find the right balance of cloud-based services and legacy applications. We understand that the requirements of organizations migrating to the cloud vary greatly, and so we offer unique solutions tailored to each customer. Following a cocreation approach, we jointly work out which services and solutions should be left inhouse and which should be migrated to the cloud – and we make it all work together with a solution designed specifically for your business needs and goals.

Hybrid Cloud and multi-cloud transformation services

Even if your enterprise IT has evolved over decades, it still needs to be alignment with your future strategy, and must co-exist with cloud services, often from multiple external providers. Making the transition to a seamless Hybrid Cloud or multi-cloud environment is a formidable challenge. But you can de-risk the transition with Fujitsu Hybrid Cloud and Multi-Cloud Transformation services. We work with your experts to identify the right mix of cloud and traditional hosting environments for your business, and help your organization to plan, deploy, and manage a modern, efficient environment.

Hybrid Cloud / multi-cloud managed services

Operating in a Hybrid Cloud and multi-cloud environment can be challenging; and the need to get things right in a world of complexity and change can put extra pressure on your organization. The solution: leverage our unique expertise in managing complex hybrid environments, where multiple cloud platforms interact seamlessly alongside legacy and traditional IT. Multi-Cloud Managed Services from Fujitsu allow you to adopt the best mix of cloud and on-premises technologies that provide the most value for you and your digitalization journey, without the worry of having to manage it all.