



INFRA SPEAK

Better operations, less costs



**FACILITY MANAGEMENT
IS A MULTI-TRILLION
DOLLAR BLACK HOLE.**



DAILY
460
TASKS

**THIS IS
PETER!**



angel.co/infraspeak · founders@infraspeak.com

A person wearing a white dress shirt is holding a white rectangular sign with both hands. The sign contains text about tasks and budget. Below the sign is a large pile of crumpled white paper. The background is a light blue gradient.

143K

TASKS PER YEAR

\$1.1M BUDGET

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IT'S ONLY GETTING
BIGGER...

A surreal image featuring a globe composed of numerous small human figures standing on a blue, isometric cityscape. The figures are arranged in a circular pattern, forming the shape of the Earth. The background is a clear blue sky with some light clouds. The overall scene conveys a sense of global unity and human impact on the environment.

... AND MORE
DEMANDING!



HELP!

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OUR FOUNDERS

LUÍS MARTINS

- Civil Engineer
- Software Developer
- Maintenance Expert

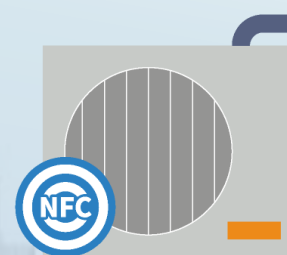
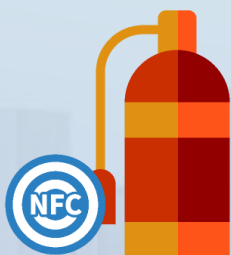
FELIPE ÁVILA DA COSTA

- Software Engineer + MBA
- 5 Year Startup Incubator Manager / 250+ Startups

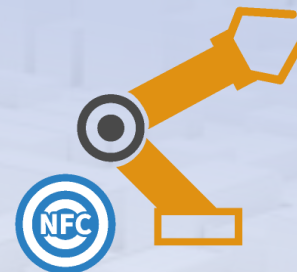




THE INFRA SPEAK WAY

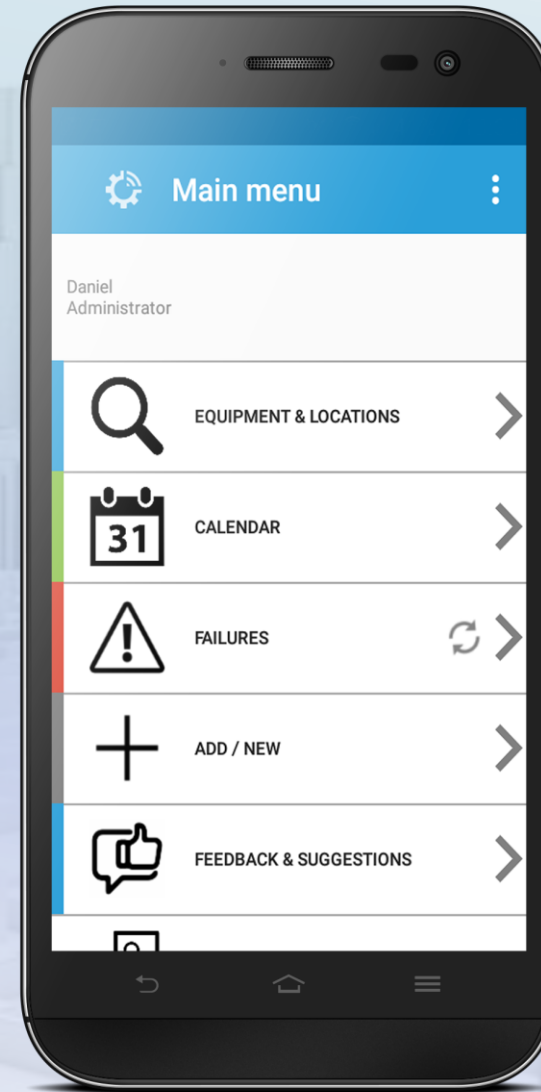


NFC TAGS



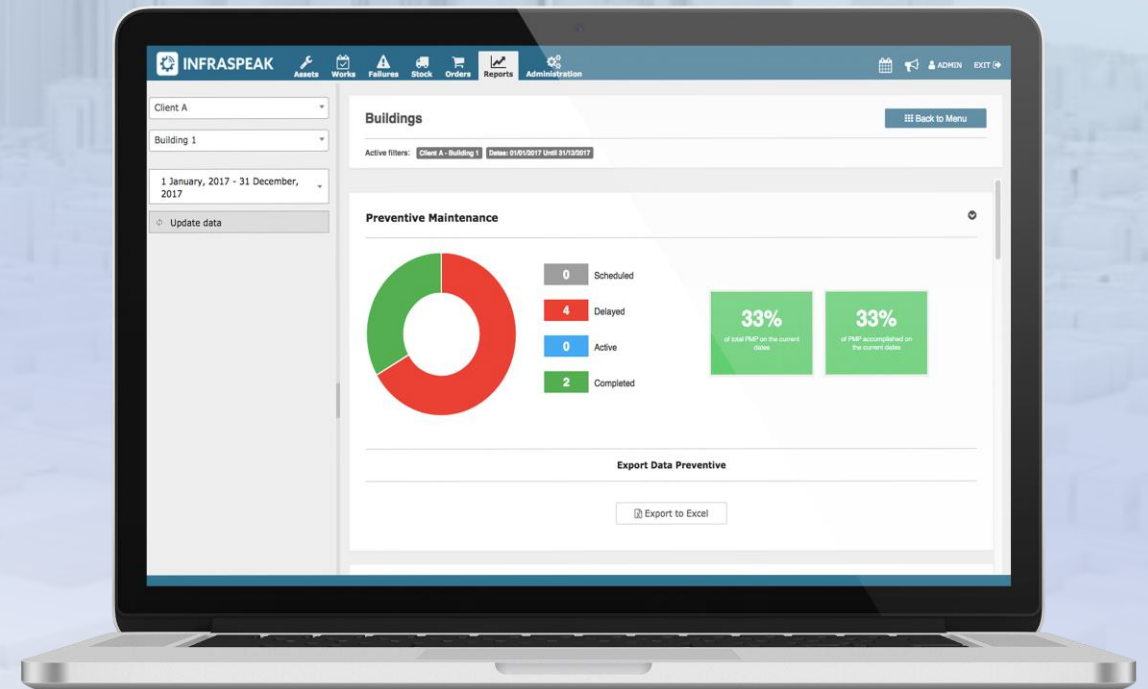
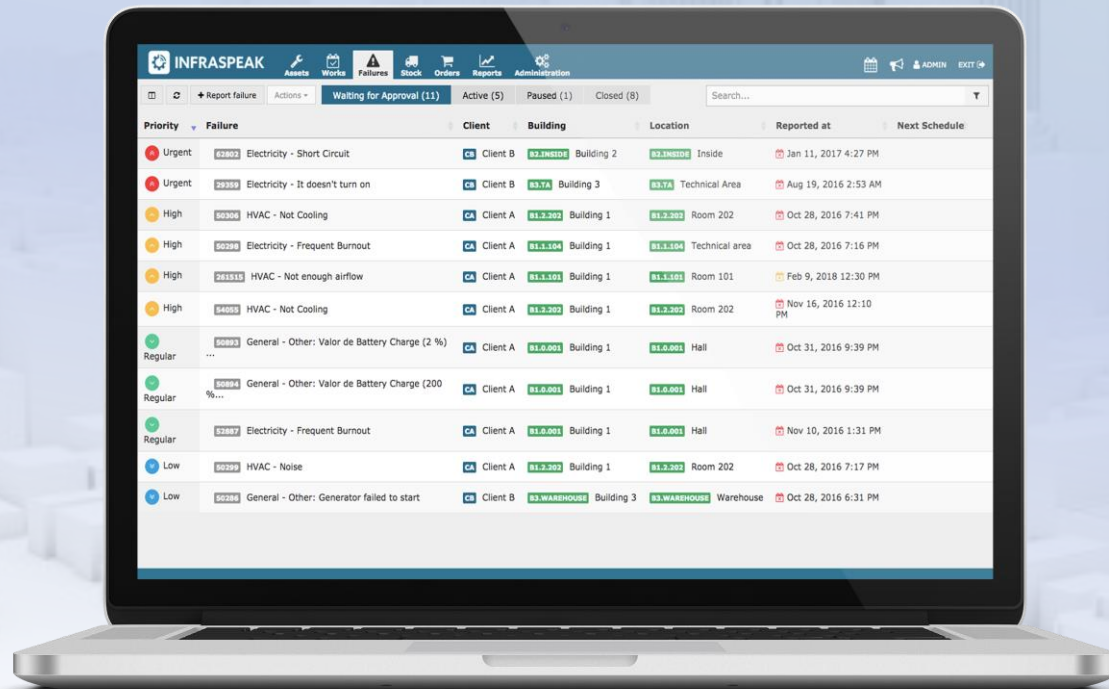
INFRASPEAK APP

FOR TECHNICIANS



MANAGEMENT INTERFACE

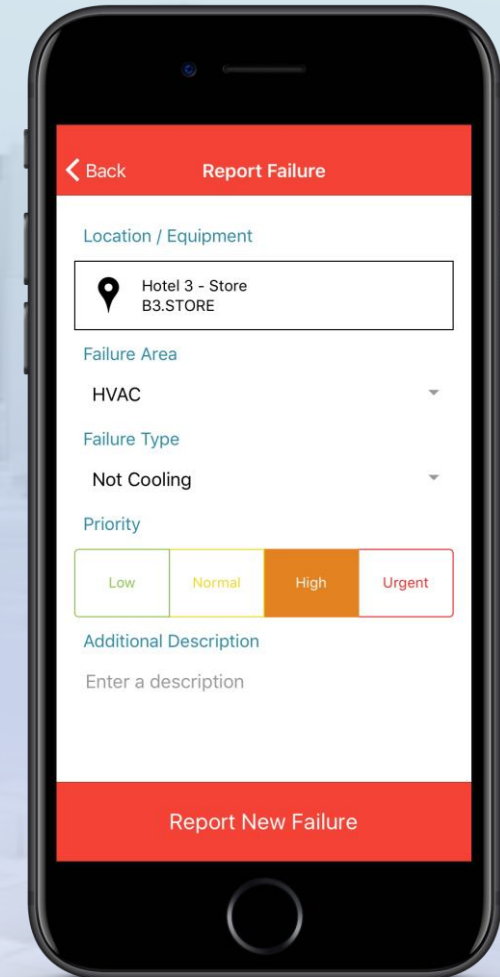
FOR OPERATIONAL MANAGERS + C-LEVEL EXECUTIVES



REPORTING INTERFACE

FOR STAFF MEMBERS

Desktop & Mobile



THE RESULT

OPERATIONAL EFFICIENCY

PAPERLESS · NO BUREAUCRACY · NO MISTAKES



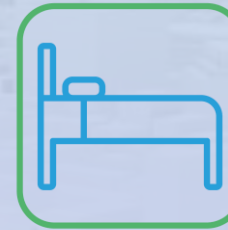
**CORRECTIVE
MAINTENANCE**



**PREVENTIVE
MAINTENANCE**



AUDITS



HOUSEKEEPING



**REGULATORY
COMPLIANCE**

CUSTOMER AQUISITION

10%+ MoM GROWTH



GOING GLOBAL



WORKING WITH THE BEST

FACILITY MANAGERS

SIEMENS



openline



PINTO & CRUZ



WORKING WITH THE BEST

TECHNICAL ASSISTANCE PROVIDERS





DOES ONE SIZE FIT ALL?

INFRASPEAK APPS

CUSTOMERS BUILD THEIR
OWN INFRASPEAK



ASSET
MANAGEMENT



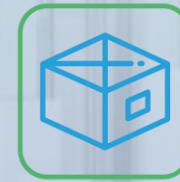
DOCUMENT
MANAGEMENT



WARRANTIES &
CERTIFICATES



KPI
ANALYSIS



STOCK
MANAGEMENT



PURCHASE
MANAGEMENT



ECONOMIC
ANALYSIS



DIGITAL
SIGNATURES



IOT
SENSORS



AND MORE!



THE FUTURE

**INFRA SPEAK AS A
PLATFORM**

FULL INTEGRATION WITH 3rd PARTY SOFTWARE

API-FIRST PHILOSOPHY

Sensor



Software

Sensor



Software

Sensor

Integration



soft

INFRASPEAK
MOLECULES



#5671

Location:

Edificio 3 - Piso 0 - Sala 1
E3.0.SALA1 - Sala 1

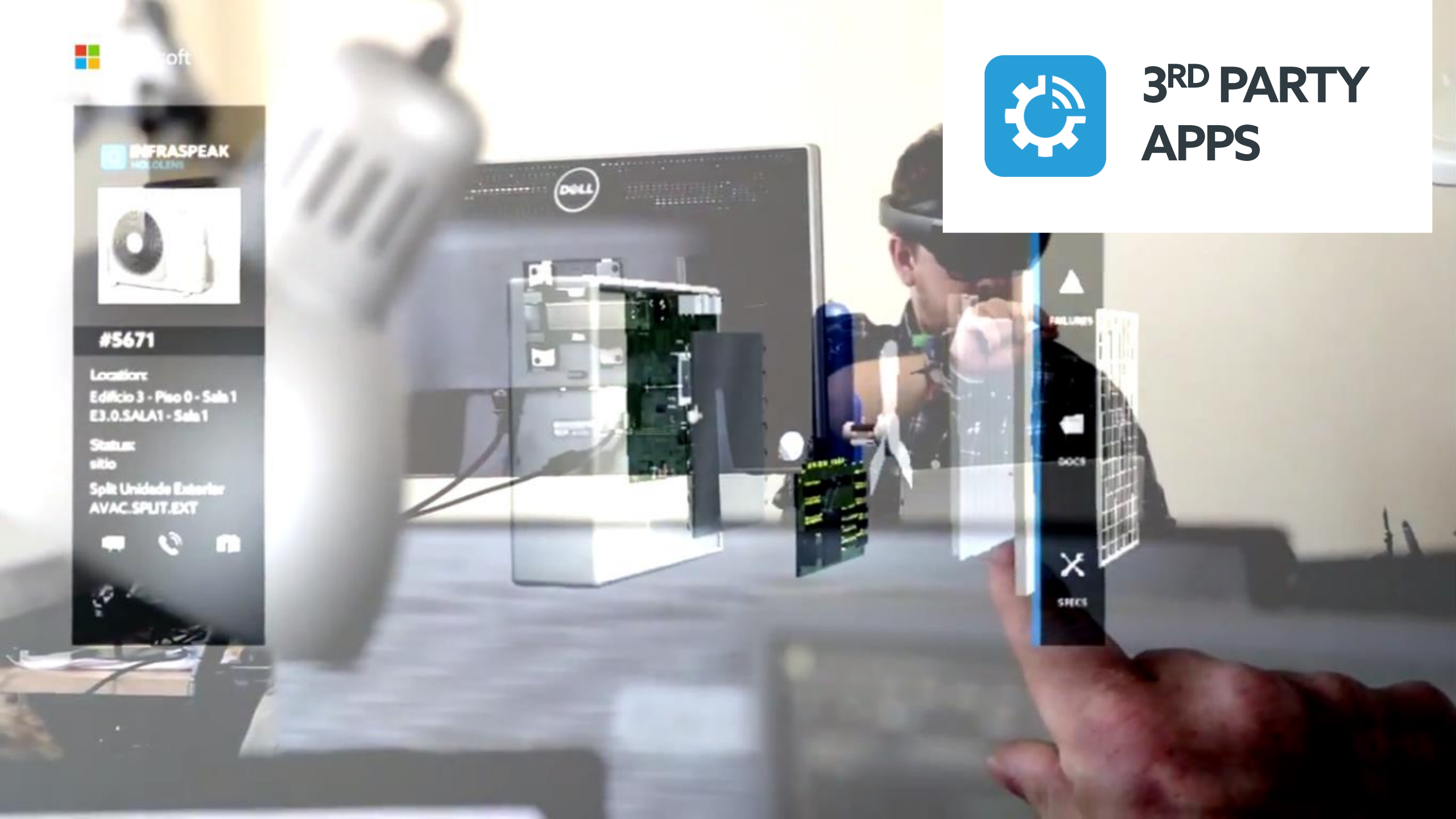
Status:

sitio

Split Unidad Exterior
AVAC.SPLIT.EXT



3RD PARTY
APPS



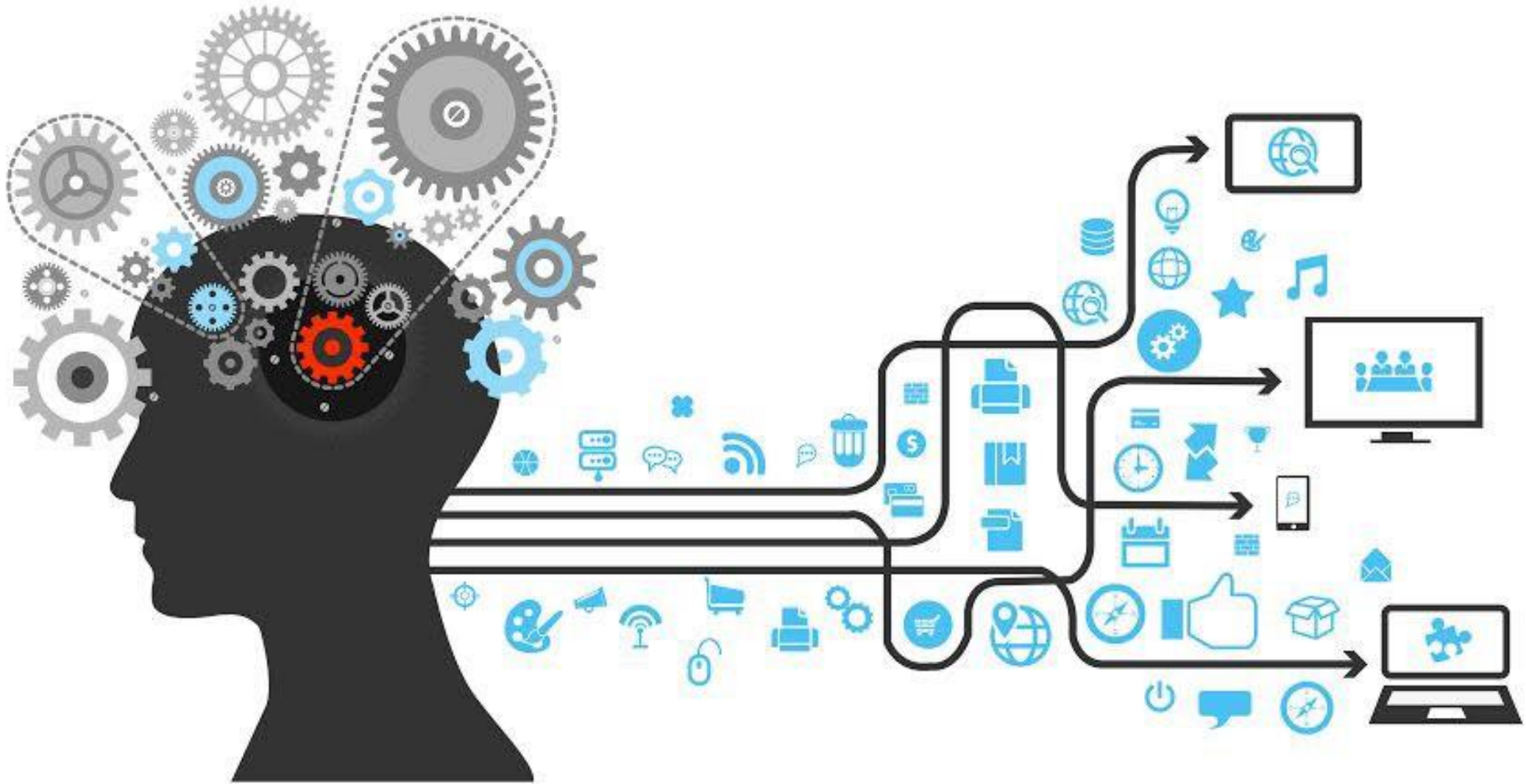


Plug-n-Play IoT Devices





**3rd Party
Services**





Supplier Marketplace





**INFRASPEAK
NETWORK**





Supplier Interface

INFRASPEAK

Assets Works Failures Stock Orders Reports Administration

Report failure Actions Waiting for Approval (11) Active (5) Paused (1) Closed (8) Search...

Priority	Failure	Client	Building	Location	Reported at	Next Schedule
Urgent	00002 Electricity - Short Circuit	CA Client B	B2.INSIDE Building 2	B2.INSIDE Inside	Jan 11, 2017 4:27 PM	
Urgent	00009 Electricity - It doesn't turn on	CA Client B	B3.7A Building 3	B3.7A Technical Area	Aug 19, 2016 2:53 AM	
High	00004 HVAC - Not Cooling	CA Client A	B1.2.303 Building 1	B1.2.303 Room 202	Oct 28, 2016 7:41 PM	
High	00006 Electricity - Frequent Burnout	CA Client A	B1.1.104 Building 1	B1.1.104 Technical area	Oct 28, 2016 7:16 PM	
High	001313 HVAC - Not enough airflow	CA Client A	B1.1.101 Building 1	B1.1.101 Room 101	Feb 9, 2018 12:30 PM	
High	04005 HVAC - Not Cooling	CA Client A	B1.2.202 Building 1	B1.2.202 Room 202	Nov 16, 2016 12:10 PM	
Regular	00003 General - Other: Valor de Battery Charge (2 %)	CA Client A	B1.0.001 Building 1	B1.0.001 Hall	Oct 31, 2016 9:39 PM	
Regular	00004 General - Other: Valor de Battery Charge (200 %)	CA Client A	B1.0.001 Building 1	B1.0.001 Hall	Oct 31, 2016 9:39 PM	
Regular	00007 Electricity - Frequent Burnout	CA Client A	B1.0.001 Building 1	B1.0.001 Hall	Nov 10, 2016 1:31 PM	
Low	00009 HVAC - Noise	CA Client A	B1.2.303 Building 1	B1.2.303 Room 202	Oct 28, 2016 7:17 PM	
Low	00006 General - Other: Generator failed to start	CA Client B	B3.WAREHOUSE Building 3	B3.WAREHOUSE Warehouse	Oct 28, 2016 6:31 PM	

**WE ARE BUILDING
THE FUTURE OF
FACILITY
MANAGEMENT**





GLOBAL AMBITION





INFRASPEAK

FELIPE ÁVILA DA COSTA

CEO · CO-FOUNDER

fcosta@infraspeak.com

www.infraspeak.com