



# FTA-Online Manual

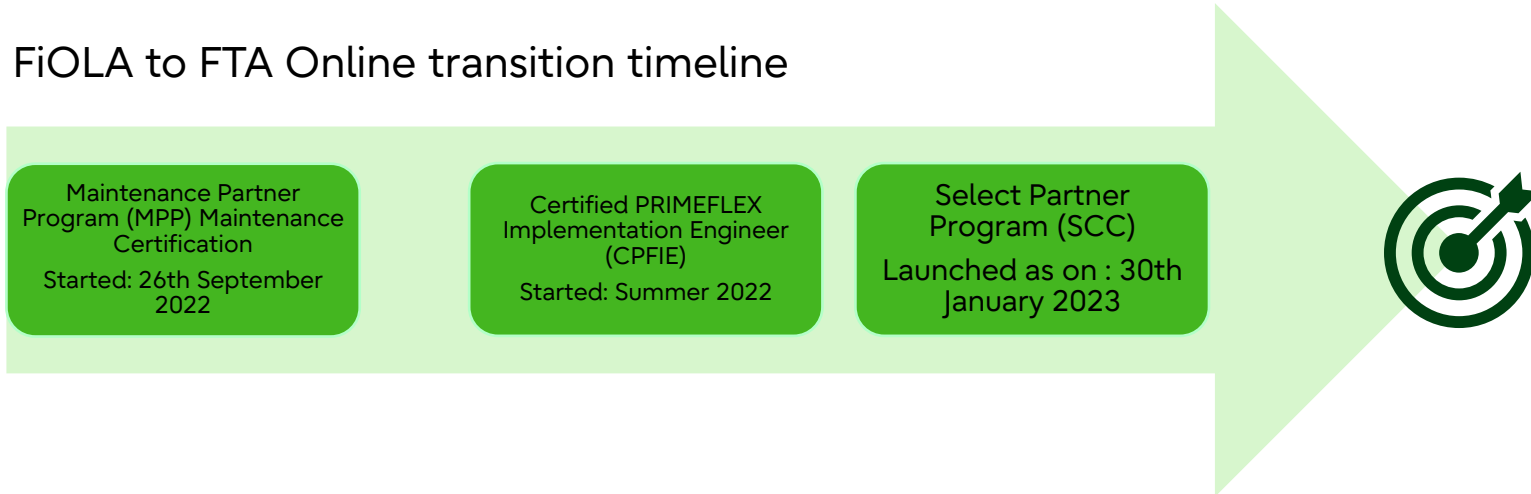
## Fujitsu Training Academy Online (FTA-Online)

Select Partner Program (SCC)  
(Last Update: 21<sup>st</sup> March 2024)



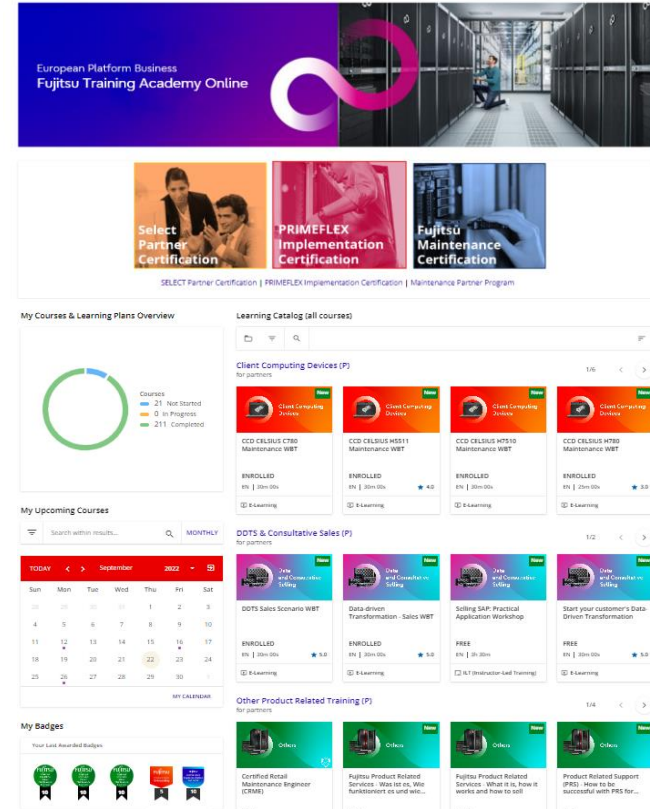
- **FTA Online:** New platform for product-related trainings and certifications
- Transition to FTA Online included:
  - User History migration, including (Re-)Certifications and completed courses.
  - Training History migration for
    - E-Learnings (e.g. WBTs etc.)
    - Instructor-Led-Trainings (ILTs) (e.g. Face-to-Face (F2F), Virtual Classrooms (VCs) etc.)

- **FiOLA to FTA Online transition timeline**



# Why FTA-Online ?

- Globally accessible tool with a User-friendly Experience
- 500+ self-developed product related learning modules
- External Training functionality now made available
  - Upload your external training certificates and get certified today.
- Simplified Certification process for Partners.
- Learning success is rewarded with “Digital Badges”
  - “Digital Badges” can be shared in social networks



● Partner link to FTA-Online: [www.fujitsu.com/fta-partner](http://www.fujitsu.com/fta-partner)

- ✓ All partners must use a partner Extranet/AD account to access the FTA online portal
- ✓ If there is no “Partner Extranet Account” yet, it can be created – Please fill out the Registration information - [HERE](#)
- ✓ Please remember to select your correct Partner Type – Channel OR Contracted Service Partner.
- ✓ “Captcha” security functionality has been disabled for Partners in FTA-Online temporarily for easier access
- ✓ However, all partners can reset their password via the link - [Reset Your Password.](#)
- ✓ In case you are unable to login please write to [Training@fujitsu.com](mailto:Training@fujitsu.com)

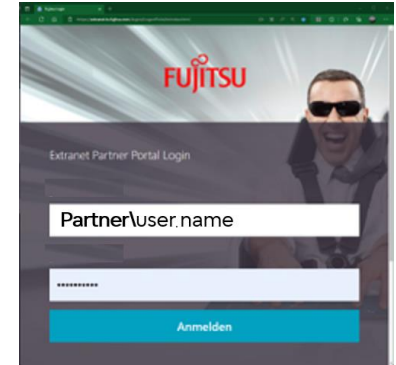


# FTA-Online

## Access to the platform for Partners (II)

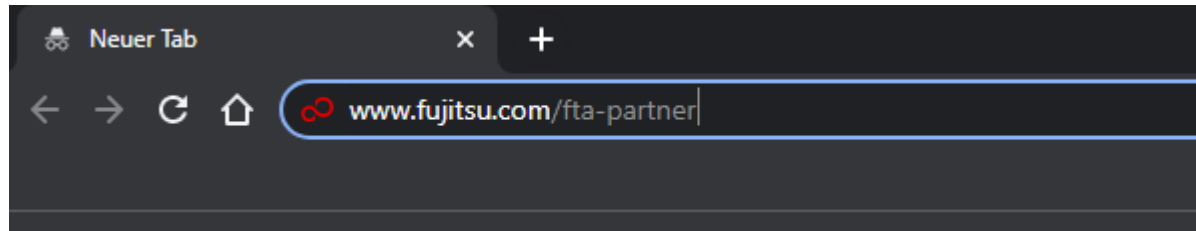
### ● Step 1:

- Login to the “Extranet Partner Portal”
- Link: <https://extranet.ts.fujitsu.com>
- User: **Partner\user.name**
- Password: \*\*\*\*\*



### ● Step 2:

- Open link in a new browser
- [www.fujitsu.com/fta-partner](http://www.fujitsu.com/fta-partner) (Chrome browser recommended)



# FTA-Online Menu

Click the „Hamburger menu icon“ to access the „User Menu“



Search content in the platform

Welcome to FUJITSU Training Academy Online for partners  
For any queries write to "training@fujitsu.com"



SELECT Partner Certification | PRIMEFLEX Implementation Certification | Maintenance Partner Program

My Courses & Learning Plans Overview

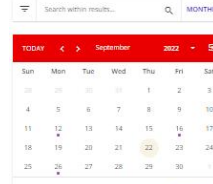


Learning Catalog (all courses)

Client Computing Devices (P) for partners

Client Computing Devices CCO EBUSIS C700 Maintenance WBT ENROLLED 8h   20m 00s E-Learning	Client Computing Devices CCO EBUSIS H011 Maintenance WBT ENROLLED 8h   20m 00s E-Learning	Client Computing Devices CCO EBUSIS H710 Maintenance WBT ENROLLED 8h   20m 00s E-Learning	Client Computing Devices CCO EBUSIS H710 Maintenance WBT ENROLLED 8h   20m 00s E-Learning
----------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------

My Upcoming Courses



ODTS & Consultative Sales (P) for partners

ODTS Sales Scenario WBT ENROLLED 8h   20m 00s E-Learning	Data-driven Transformation - Sales WBT ENROLLED 8h   20m 00s E-Learning	Selling SAP: Practical Application Workshop FREE 8h   20m 00s E-Learning	Start your customer's Data Driven Transformation FREE 8h   20m 00s E-Learning
----------------------------------------------------------------	-------------------------------------------------------------------------------	--------------------------------------------------------------------------------	-------------------------------------------------------------------------------------

My Badges



Other Product Related Training (P) for partners

Certified Retail Maintenance Engineer (CRME)	Fujitsu Product Related Services - What is it, how it works and how to sell	Fujitsu Product Related Services - What is it, how it works and how to sell	Product Related Support (PRS) - How to be successful with PRS for...
----------------------------------------------	-----------------------------------------------------------------------------	-----------------------------------------------------------------------------	----------------------------------------------------------------------

Mix & match the features wherever you find them to narrow down the choices

- Search for key words
- Set one or more filter options
- Choose the category of interest

FUJITSU Training Academy

Close

MM Sign Out


- Welcome to FUJITSU Training Academ...
- My Courses and Learning Plans
- My Activities
- SELECT Partner Certification
- PRIMEFLEX Implementation Certifica...
- Fujitsu Maintenance Certification

Fujitsu Partner Use Only

- A Web-Based-Training designed for you to explore some of the key functionalities of the platform

### “Getting Started - Fujitsu Training Academy Online”





## Fujitsu Training Academy Online


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**Getting started!**

This course helps you to get started with our new learning management system for Fujitsu Platform Business. Its main goal is to explore some of the key features, and find out how **Fujitsu Training Academy Online** can become a solution for your workplace challenges and enhance knowledge sharing at your organization.


The training will take you approx. 15 minutes.

Good luck!




**Main Page and course catalog**

⊙ Learning objective



**View and manage your activities**

⊙ Learning objective



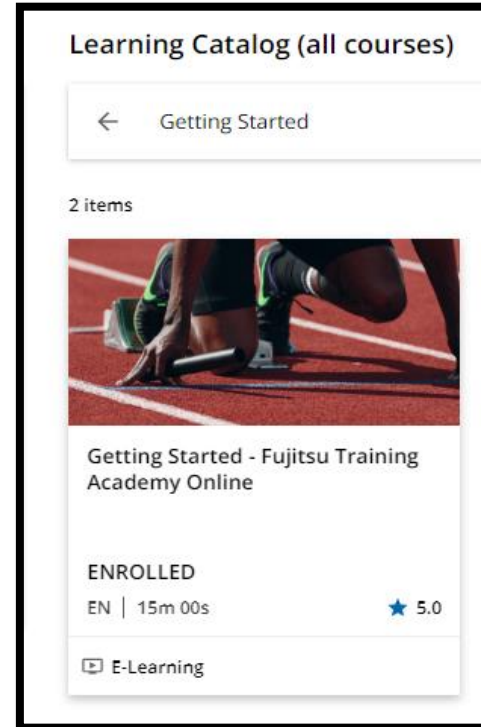
**Digital Badges**

⊙ Learning objective

# FTA online

## Getting Started WBT (II)

- Get to know some easy navigation tips by completing the Getting Started – Fujitsu Training Academy Online training today!
- How to find the WBT?
- Search into the Learning Catalog
  - Type “Getting Started” + press search





# FTA-Online

## Main Page for Partners



☰ **FUJITSU** Training Academy

Search content in the platform



Welcome to FUJITSU Training Academy Online for partners



Welcome to FUJITSU Training Academy Online for partners  
For any queries write to "training@fujitsu.com"



[SELECT Partner Certification](#) | [PRIMEFLEX Implementation Certification](#) | [Maintenance Partner Program](#)

- How to find the SCC on the main page for Partners?



Select  
Partner  
Certification



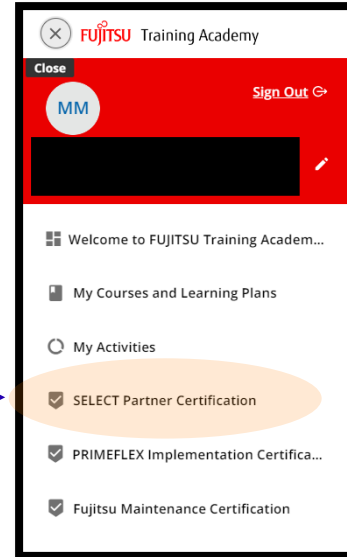
PRIMEFLEX  
Implementation  
Certification



Fujitsu  
Maintenance  
Certification

[SELECT Partner Certification](#) | [PRIMEFLEX Implementation Certification](#) | [Maintenance Partner Program](#)

- ✓ You can click on orange icon or the link for [Select Partner Certification](#)
- OR:
- ✓ Click the „Hamburger menu icon“ to access the „User Menu“
  - ✓ Choose **SELECT Partner Certification**



- SCC Main Page

The screenshot shows the 'SELECT Partner Certification' page. At the top, a red navigation bar contains the text 'Welcome to FUJITSU Training Academy Online > SELECT Partner Certification'. Below this, a white header area features a checkmark icon and the text 'SELECT Partner Certification' and 'Information about the SELECT Partner Certification program'. The main content area has a large orange banner with the Fujitsu logo, the text 'Select Partner Program', and the slogan 'Use your power to empower'. To the right of the banner is an image of hands building a stack of gold coins. Below the banner, there are two columns of text. The left column is titled 'Select Expert' and contains three paragraphs of text. The right column is titled 'SELECT Expert Profile Certifications' and contains a search bar with a folder icon, a filter icon (indicated by a red arrow), and a search icon.

Filters available to search all select courses

# How to find Preparation Learning Plans?

Partner should search the required Learning Plan on the left-hand side of the Channel Partner Page under Title – **SELECT Expert (Preparation for Certification)**

All Learning Plans are for preparation purposes before attempting an exam and cannot be used for achieving a certification.

Example for Learning Plan for **Preparation**

[Server Pre-Sales Consultant - Fujitsu Training Academy Online \(docebosaaS.com\)](https://docebosaaS.com)



The screenshot shows the Fujitsu Training Academy interface. At the top, there is a notification: "You're temporarily logged in as support@docebosaaS-max.me.com. Please remember that all the actions you'll perform will be tracked on me.com." Below this is the navigation bar with the Fujitsu logo and "Training Academy". A red banner contains an "Attention:" section with the following text: "The requirements are based on employees' personal certifications (SELECT Profiles) and not points any more. Certification is both awarded at a company and individual level. Certification must be renewed on an annual basis. You will be informed by eMail 3 months and 1 month before your existing certificate expires. To reach a SELECT Expert Certification one employee of your company needs to attend the Global Business Standards Training for Fujitsu Channel Partners." Below the banner is a search bar with the text "Server Pre-". The search results show "2 items" and a single result: "Server Pre-Sales Consultant" with a price of "€ 720.00", "5 courses", and a duration of "18h 30m". A "New" badge is visible on the result card.

- All SELECT Expert **Learning Plans** or **Preparation Material** are visible on the left side.

Select Expert (Preparation for certification)

27 items

- Client Solution Sales Professional**  
FREE  
6 courses | Learning Plan | 3h 45m
- Mobility Sales Professional**  
FREE  
3 courses | Learning Plan | 2h 00m
- Workstation Sales Professional**  
FREE  
4 courses | Learning Plan | 2h 30m
- PRIMEQUEST Pre-Sales Consultant**  
FREE  
2 courses | Learning Plan | 1h 00m

- All SELECT Expert **Profile Exams/Certifications** will appear on the right side of the Page.

SELECT Expert Profile Certifications

**Compliance Certification for Partners**  
For the SELECT Expert Certification one employee of your company needs t...

**Global Business Standards Training for Fujitsu Channel Partners**

FREE  
EN | 15m 00s | ★ 5.0

E-Learning

### ● How to become a SELECT Expert ?



1. To become a SELECT Expert, SELECT Registered partners are required to increase their level of specialization by achieving certifications.
2. When your organization becomes a SELECT Expert can gain access to even more resources and benefits and will have greater visibility with the partner community. You can also progress further to SELECT Circle status.
3. You may see the SELECT Expert specializations and the training requirements for each one of them on the SCC Main Page.

Attention:



The requirements are based on employees' personal certifications (SELECT Profiles) and not points any more.

To reach a SELECT Expert Certification one employee of your company needs to attend the Global Business Standards Training for Fujitsu Channel Partners.

Certification is both awarded at a company & individual level. Company Certification must be renewed on an annual basis.

You will be informed by email 3 months and 1 month before your existing individual certificate expires.

- Learning Plan is a set of courses i.e preparation Material combined for achieving a profile certification.



### Progress

1 of 6 Courses Completed

0h 35m of 3h 30m

## Data Center Portfolio Essentials

Learning Plan

[SHARE](#)

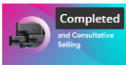
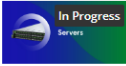

### Learning Plan Description

In this learning plan, learners will find all essential modules on the Fujitsu Data Center portfolio, such as about the Data-Driven Transformation Strategy, Servers, Storage, and Product-Related-Services. You can complete the plan in any order, but it is recommended to start with the first one on DDTs.

[Show More](#)

### Courses in the Learning Plan

6 E-Learning | 3h 30m Average Time


	<b>Completed</b> Mastering the Data-Driven Transformation Strategy: A Consultative Sales Approach EN   E-Learning   35m 00s <span>✔ Course Completed</span>
	<b>In Progress</b> Server Portfolio WBT EN   E-Learning   30m 00s <span>○ 0 of 2 lessons completed</span>
	<b>Not Started</b> FUJITSU Integrated System PRIMEFLEX Sales & Pre-Sales WBT 2022 EN   E-Learning   55m 00s <span>○ 0 of 2 lessons completed</span>

### Progress

1 of 6 Courses Completed


0h 35m of 3h 30m

### Keep Learning From

 **In Progress** Server Portfolio WBT  
EN | E-Learning | 30m 00s

[RESUME TRAINING](#)

### Learning Plan Details

 **Average Completion Time**  
3 hours 30 minutes

### ● How to enroll to a Learning Plan?

Step 1: Select the desired Learning Plan

Step 2: Click on the button



Step 3: Click on **START LEARNING**

**Data Center Portfolio Essentials**  
Learning Plan

[SHARE](#)

**Learning Plan Description**  
In this learning plan, learners will find all essential modules on the Fujitsu Data Center portfolio, such as about the Data-Driven Transformation Strategy, Servers, Storage, and Product-Related-Services. You can complete the plan in any order, but it is recommended to start with the first one on DDTCS.  
[Show More](#)

**Enrollment Options**  
Free  
**ENROLL**

**Courses in the Learning Plan**  
6 E-Learning | 3h 30m Average Time

**Enrollment Successful**  
You have been enrolled in the learning plan Data Center Portfolio Essentials and in all of the courses composing it

[GO TO MY COURSES](#) **START LEARNING**



# FTA-Online – How to buy a paid course?

## ILT Course (Paid) –

- Step 1 - Choose your desired Training Session date and click on **ADD TO CART**
- Step 2 - Price of the Course will be visible till the end of the purchase, and this is normal.

**PRIMERGY Inspire**  
ILT (Instructor-Led Training) ENGLISH

**Course Description**

- This training addresses server Sales and Presales consultants.
- During this training you'll become familiar with Fujitsu's PRIMERGY portfolio and you'll learn what makes PRIMERGY servers compelling.

[Show More](#)

**Course Sessions**  
4 Full Online Sessions

**FILTERS**

	<b>27/10/23-German-VC</b> 27/10/2023 (GMT + 02:00) Europe/Rome 1 Event   Full Online   <a href="#">1 Instructor</a>   Custom Tool   8h	<b>ADD TO CART</b>
	<b>09/11/23-English-VC</b> 9/11/2023 (GMT + 02:00) Europe/Rome 1 Event   Full Online   <a href="#">1 Instructor</a>   Custom Tool   8h	<b>ADD TO CART</b>

**Purchase Options**  
€ 360.00  
**ADD TO CART**

**Course Details**

- Average Completion Time: 8 hours
- Time to Complete: Unlimited Access
- Course ID: I-VR6NMO

**Note** – You will be charged according to the prices mentioned for the courses. In case you chose all free courses or apply a coupon, you won't be charged for the same.

Step 3 – After adding the course click on **"VIEW CART"**

Step 4 – **COUPON CODE** if applicable to be applied before Check Out.

**Coupons are not applicable in case you are enrolled in a learning plan which contains the desired course.**

### ● How to buy a paid Learning Plan in FTAOnline?

Step 1 - Search for the required Learning Plan. Price of the Learning Plan will be visible on the tile (highlighted in red)

Step 2 – Click on the desired learning plan and you will be shown two options.

Step 3 – To buy entire Learning Plan – Click on **ADD TO CART**

The screenshot shows a dark red Learning Plan tile. On the left, it says 'Certified PRIMERGY Expert Maintenance Engineer (CPEME)' and 'Learning Plan' with a 'SHARE' button. On the right, the price is '€ 720.00' and there is an 'ADD TO CART' button. Above the price, it says 'Purchase Options' with an upward arrow. Below the price, it says 'Buy the whole learning plan or choose among the courses composing it'.

The screenshot shows a list of three courses. The first is 'Maintenance Related Processes - CID Identification WBT' (ENROLLED, 25m 00s). The second is 'PRIMERGY Highend Maintenance' (€ 720.00, 8h 00m) with a yellow circle around its 'ADD TO CART' button. The third is 'CPEME Certification - Check' (FREE, EN | E-Learning) with an 'ENROLL' button.

Step 3B – For selective courses scroll down and add only the ones you would like to complete.

**Note** – You will be charged according to the prices mentioned for the courses and not for the entire Learning Plan. In case you chose all free courses, you won't be charged for the same.

Step 5 – After adding the learning plan click on **“VIEW CART”**

Step 6 - Verify the Learning Plan/s in cart then **“CHECKOUT”**

### ● Payment and Billing Procedure



Step 6 - Please double-check and update the details in "Payment and Billing" tab and Click on "**Save Address**" for future purposes.

Step 7 - Then accept the Terms & Conditions

I agree with the [Terms and Conditions of the service.](#)

Step 8 – Lastly, click on "**Confirm Order**"

#### **Please Note**

Your status as a Partner will always be on "**waiting-user**" for paid courses until the admin team changes your individual status to "Enrolled".

Billing Information

---

Company name

---

E-mail

[REDACTED]

VAT Number

---

Address 1 \*

Pune

---

Address 2

---

City \*

Pune

---

### ● Where to find my Status Overview about Certifications & Retraining

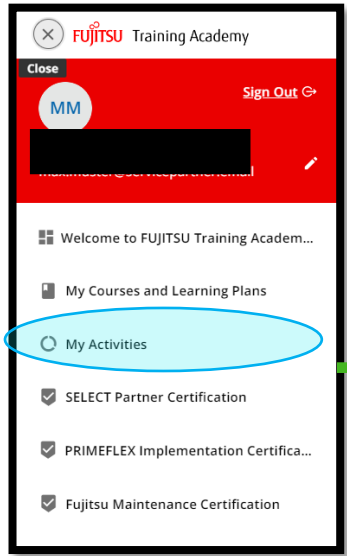
Click the „Hamburger menu icon“ to access the „User Menu“



1



Welcome to FUJITSU Training Academy Online for partners  
For any queries write to "training@ts.fujitsu.com"



2




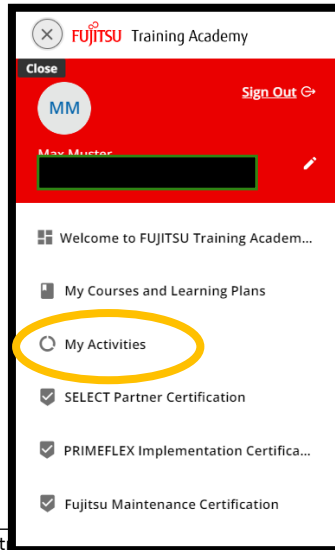
### My Activities


#### Certifications & Retraining

Also show expired certifications

TITLE	CODE	DESCRIPTION	ISSUED ON	EXPIRATION	TO RENEW IN
Compliance Certification for Partners	CHP-COMP-PARTNER		23.04.2022	Every 365 days Next exp: 22.04.2023	209 days
Certified Mobile Maintenance Engineer (CMME)	CMME	The holder of this certification has the proven knowledge to repair Fujitsu Mobile systems and knows the associated maintenance service processes.	27.05.2022	Every 365 days Next exp: 27.09.2023	367 days <a href="#">RENEW NOW</a>
Certified PRIMERGY Maintenance Engineer (CPME)	CPME	The holder of this certification has the proven knowledge to repair PRIMERGY entry level servers and knows the associated maintenance service processes.	27.05.2022	Every 365 days Next exp: 27.09.2023	367 days <a href="#">RENEW NOW</a>
Certified Deskbound Maintenance Engineer (CDME)	CDME	The holder of this certification has the proven knowledge to repair Fujitsu deskbound systems and knows the associated maintenance service processes.	27.05.2022	Every 365 days Next exp: 27.09.2023	367 days <a href="#">RENEW NOW</a>
Certified ETERNUS Maintenance Engineer (CEME)	CEME	The holder of this certification has the proven knowledge to repair ETERNUS storage systems and knows the associated maintenance service processes.	27.05.2022	Every 365 days Next exp: 27.09.2023	367 days <a href="#">RENEW NOW</a>
Certified PRIMERGY Expert Maintenance Engineer (CPEME)	CPEME	The holder of this certification has the proven knowledge to repair hig-end servers and knows the associated maintenance service processes.	08.08.2022	Every 365 days Next exp: 31.01.2023	128 days <a href="#">RENEW NOW</a>

- The page  **My Activities / Certification** shows the status and validity period of your certifications
  - Click on the **RENEW NOW** button to renew / recertify
  - Recertification is done to prolong your validity period starting from the day of renewal.
  - => **How to Recertify** is described further



 My Activities

Statistics

Additional Info

Courses

ILT (Instructor-Led Training)

Learning Plans

External Training

Badges

Social

**Certification**

Also show expired certifications

Search

TITLE	CODE	DESCRIPTION	ISSUED ON	EXPIRATION	TO RENEW IN
Compliance Certification for Partners	CHP-COMP-PARTNER		23.04.2022	Every 365 days Next exp: 22.04.2023	209 days
Certified Mobile Maintenance Engineer (CMME)	CMME	The holder of this certification has the proven knowledge to repair Fujitsu Mobile systems and knows the associated maintenance service processes.	27.05.2022	Every 365 days Next exp: 27.09.2023	367 days <a href="#">RENEW NOW</a>
Certified PRIMERGY Maintenance Engineer (CPME)	CPME	The holder of this certification has the proven knowledge to repair PRIMERGY entry level servers and knows the associated maintenance service processes.	27.05.2022	Every 365 days Next exp: 27.09.2023	367 days <a href="#">RENEW NOW</a>

Alternatively, you can submit a new external activity valid for this certification. Upon upload it will be evaluated for approval.

[GO TO MY EXTERNAL ACTIVITIES](#)

## Certifications & Retraining (II) – How to Renew/Recertify ?

1. Click on the **RENEW NOW** button to renew / recertify
2. Choose from 3 different options of profile re-certification:

### Option 1

Re-take the initial profile exam again.  
(Eg. For Compliance Training)

*The course materials and exams are updated regularly. Please note, that even if you choose to re-take the initial exam again, there may be new knowledge required.*

### Option 2

Choose one of the offered re-certification items

*You need only one, to re-certify*

### Option 3

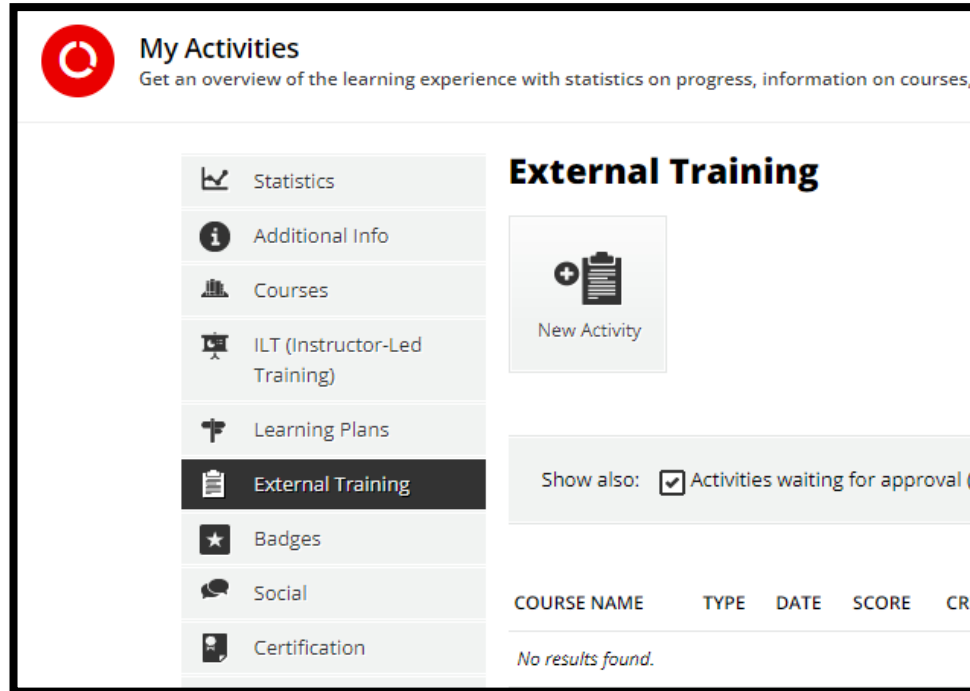
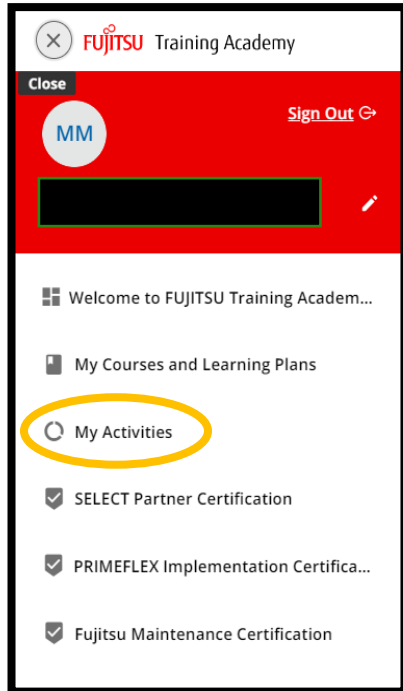
Upload an **external training** activity

*With FTA Online we offer partners the opportunity to use Fujitsu partner activities (i.e. Tech Community Event, Partner Days etc.) for re-certification. You can choose for which profile certification the event should be counted. External training activity needs approval of your partner manager.*

### OPTION 3

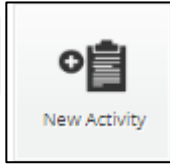
Step 1 – Go to My Activities and select External Training

Step 2 – Click on “New Activity”



### OPTION 3

1



Step 2 – Fill in the Event Information as shown in the Screenshot for Training Institute and Course Name

Step 3 – Upload the participation certificate

Step 4 - Select the certification which you would like to be recertified for **\*Mandatory**

+ **CONFIRM** - Post **Partner Manager** Approval your certification will automatically be prolonged for the next cycle.

The screenshot shows the 'Report New Training Activity' form with the following fields and annotations:

- Training Institute \***: Fujitsu EMEA Channel
- Course Name \***: Tech Community Event 2023 (Annotation: 2 \*Mandatory)
- Date \***: 8/11/2023 (Annotation: 17 \*Mandatory)
- Score**: / 100
- Credits (CEUs)**: [Empty field]
- Certificate**: **UPLOAD FILE** (Annotation: 3 \*Mandatory)
- Certifications & Retraining**: Storage Sales Professional (Annotation: \*Mandatory)
- Dropdown list**:
  - Certified PRIMEFLEX Implementation Engineer for Microsoft S (Annotation: 4)
  - Certified PRIMEFLEX Implementation Engineer for SAP HANA
  - Certified PRIMEFLEX Implementation Engineer for SAP HANA
  - Certified PRIMEFLEX Implementation Engineer for VMware vS
  - Certified PRIMEFLEX Implementation Engineer for SAP HANA
  - Certified PRIMEFLEX Implementation Engineer for VMware vS
  - Certified Regional Sales Manager
  - Client Solution Sales Professional
  - Workstation Sales Professional
  - Mobility Sales Professional
  - Virtual Client Sales Professional
  - Server Sales Professional

Buttons: **CONFIRM** and **CANCEL** (Annotation: Red arrow pointing to CONFIRM)



# FTA-Online

## How to find your Certificate I

- Certificates can now be downloaded immediately post completion of a course.
- A pop-up will be shown along with a button for Downloading your Certificate.


DOWNLOAD CERTIFICATE




Well done, you have completed the course!

Congratulations, you have successfully completed the course:

### Your Achievements

 **Course Score**  
Your final grade: 100

 **Certificate**  
You earned the course certificate.  
[Download certificate.](#)

DOWNLOAD CERTIFICATE

### Rate This Course

How would you rate the course



RATE NOW

- Alternately, one can also download a Certificate post completion of a course.

CDME Certification - Check

E-Learning ✔ Course Completed

[DOWNLOAD CERTIFICATE](#)

Syllabus × CDME-Cert-Check\_exam

1 Lesson

- You can collectively find all certificates under your Profile.
- **Go to My Activities / Courses** (click on the reward symbol)

FUJITSU Training Academy

Search content in the platform

Active Users: 432 / 2000

Welcome to FUJITSU Training Academy Online > My Activities

### My Activities

- Statistics
- Additional Info
- Courses**
- ILT (Instructor-Led Training)
- Learning Plans

### Courses

COURSE CODE	COURSE NAME	USER STATUS	ENROLLED	EXPIRATION DATE	COURSE COMPLETION	CREDITS (CEUS)	TOTAL TIME	SCORE
CPME-CERT-Check	CPME Certification - Check	COMPLETED	08.12.2022		22.12.2022		0h 11m	100.00
Test-exam-check-AT-Cert	Test-Exam Check 100% Learning Plan - Certification - Test	COMPLETED	20.12.2022		20.12.2022		0h 24m	100.00

Download a copy of your certificate



- Partners can also share their Badges from the Home Page  
Share your achievements through your earned Badges today !

Welcome to FUJITSU Training Academy Online for partners

MY CALENDAR

DDTS & Consultative Sales (P)

for partners

1/2

### My Badges

Your Last Awarded Badges



1  
My awarded Badges

10  
My total points

[VIEW ALL BADGES](#)



DDTS Sales Scenario WBT

FREE  
EN | 30m 00s ★ 5.0

E-Learning



Data-driven  
Transformation - Sales WBT

FREE  
EN | : My Badges and Points

E-L



Start your customer's Data-  
Driven Transformation



Consumption-based selling  
with uSCALE - for partners

[Back](#) [Welcome to FUJITSU Training Academy Online for partners](#) [My Badges and Points](#)

[My Badges](#)

[Leaderboard](#)

[Contests](#)

My Badges and Points

My Badges: 1

My Points: 10



**Mobility Sales Professional**

The holder of this certification has proven his knowledge of the Fujitsu Mobile portfolio.

# Questions?



[Training@fujitsu.com](mailto:Training@fujitsu.com)

**Thank you**

